



MAY 3, 2017
SAR OFFICES

SAR Board Meeting Minutes

1. Kathy Christina called the meeting to order at 8:39am
2. Minutes reviewed from the previous minutes. A MOTION was made, seconded and approved.
3. Consent agenda to be send out via proxy vote after the MLS meeting next week.
4. Review of membership counts

Membership Report

... April . 2017...

	Current	2016	2015	2014	2013	2012	2011	2010	2009	2008
PrimaryMember	552	523	502	470	484	486	525	581	621	656
Secondary Member	43	41	32	36	46	35	33	37	47	51
Non Member Licensees	11	3	14	12	3	7	5	3	8	17
Affiliate Member	72	74	103	43	54	42	45	48	41	56
MLS Only	39	40	42	57	48	63	84	82	100	117
Totals	717	681	693	618	635	633	692	761	817	897
Unlicensed Admin	150									
Total SAR/ MLS	867									

5. Next board meeting on June 15, 2017
6. Review of announcements:
 - May 10 – New Member Orientation
 - May 11 – MLS BOD meeting
 - May 15-19 – NAR Legislative Meetings, Washington
 - May 17 – Tax Strategies Class
 - May 24 – CREC update with Bob Howe
 - May 31 – MLS New Member Orientation
 - June 7 – Affiliate Trade Show
 - June 14 – Pizza & Politics: Marcia Waters
7. Review of financials with Lindsay Gremmer, CPA. Lindsay did a quick explanation on what she provides the board each month and then reviewed March's SAR and MLS financial statements. A MOTION was made, seconded and approved to accept the March financials as written.
8. Affiliate Update – Maggie Dew
Invites are ready to go out to brokers within the next week. Facility and caterer are set up. 11-2 on June 7th at the Silverthorne Pavilion. 30 Affiliates have signed up at this point.

Attendees:

Kathy Christina
Sarah Thorsteinen
Stacy Shelden
Bonnie Smith
Tom Coolidge
Jason Smith
Dana Cottrell
Mikel Traweek
Tom Harmon
Kristin Walter
Maggie Dew

Not in Attendance:

Ryan Walsh
Jackie McPheeters
Betty Stielow
Spencer Thomas

Minutes taken by:

Stacie Buer

Guests:

Lindsay Gremmer

9. REALTOR Cares – update given by Sarah. Recommending \$1000 to given to the Breck Music Festival for a sponsorship. A MOTION was made, seconded and approved to make this donation.
10. Education Committee Update – Kristin Walter
Taskforce is working on SAS designation with the task force and ensuring that all the classes needed are covered. Working on a class with Alpine Bank currently. The task force would like to bring in Juanita McDowell in November for the annual meeting keynote speaker and also have a CE class the day before or after the annual meeting. The education committee is making the recommendation to bring her in as outlined above and is asking for the board to put \$4,000 toward the cost. MOTION was made to bring Juanita in November for \$6,000 total cost. This was seconded. It was noted that the education committee is newly formed and has come up with great ideas which is where this is coming from and why this amount wasn't previously budgeted for. It was also noted that this is a speaker of high caliber and there is a great member benefit in bringing her. The above MOTION was approved.
11. CEO Report – Sarah
- Sarah will put together a timeline for the next year so that all members are aware of dates for all upcoming events and important deadlines.
 - Trelaura bill – required brokers to disclose commission rates at point of sale as well as advertising costs for that property. This was not approved, but will be coming back again next year. Sarah noted that this would be a great time to speak about RPAC as they fight these types of bills.
 - Construction defects bill – requires notice to homeowners if they want to litigate against their homeowner, requires a 50% plus 1 approval by the HOA board of directors. This will help with insurance coverage for construction projects with this legislation.
 - SAR classes – issue with outstanding invoices for classes. Stacie has sent out approximately 40 emails out over the last two weeks and Sarah would like some direction from the board on a solution to this. It was suggested that we use the MLS rule of non-payment which would mean MLS access is turned off if classes remain outstanding for 45 days. Tom suggested that this be referred back to staff to come up with a solution and present this at next month's meeting.
12. Wildfire update – Sarah
- Received \$15,000 game changer grant. She has also received an additional \$5,800 which will help cover the cost of the wildfire mailer and postage.
 - Sarah discussed the community workday. The idea was to encourage REALTORS to team up with the community to pull slash to the road. She noted that during the planning process they ran into some areas of concern. REALTORS are not available on the weekend but public is. Can we really get REALTORS to volunteer? Because of these issues, the committee settled on doing Fire Prevention days (Aug 1-3) during the week. After discussion it was recommended to begin the planning on the Fire Prevention days. Sarah noted that she would like to have sign up at the SAR table at the Affiliate Trade Center. A MOTION was made to move forward with the Fire Prevention Day. This was seconded and approved.
13. President's Report – Kathy Christina
- Region 11 & CAR meetings – Kathy reviewed the handouts that she provided to the board.
 - 2017 CAR Fall Conference & Expo
 - CP-44 Commission Position on Coming Soon Listings
 - Whose Eyes Are On You REALTOR Safety Tips
 - Broadmoor's 16 Service Standards
 - Tips to Decrease the Risk of Phishing Attacks
 - Frisco Draft Unified Development Code
 - Kathy noted that she will be holding a Managing Brokers meeting on June 19th
 - She also noted that we will be starting a newsletter.
14. The meeting was adjourned at 11:32pm.

May 2017 Proxy



Thu 5/11/2017 11:56 AM

Stacie Buer

Proxy

To 'skiproperties@gmail.com'; 'Jason Smith'; 'tpharmon@earthlink.net'; 'sshelden@sifersummit.com'; 'Betty'; 'jackie@buysummitcounty.com'; 'tstet33@gmail.com'; 'tstet33@gmail.com'; 'lorie@denacottell.com'
Cc Sarah Thorstenson

HISAR BOARD,

I am sending this email out for and with Sarah's permission. She is in a meeting and it was important for this to go out right away.

We are asking for a MOTION and a VOTE to accept these new members. Please email back with your response.

Here is the list of new members:

New Applications May 2017

	Name	Membership	Office	Location
1	Boyle, Keith	Affiliate	Colorado Custom Retreats, Inc (Home Builder)	Silverthorne CO
2	Dworetz, Rob	Affiliate	Peak To Peak Movers	Silverthorne CO
3	Stavin, Madeline	MLS Only	Madeline Properties	Greenwood Village, CO
4	Dunn, Daniel	Primary	Keller Williams, Top of the Rockies	Frasco, CO
6	Evans, Shari	Primary	Coldwell Banker Mountain Properties	Frasco, CO
8	Snoel, Scott	Primary	RE/MAX, Properties of the Summit	Breckenridge, CO
7	Stump, Kate	Primary	Keller Williams, Top of the Rockies	Frasco, CO
8	Ulmer, Todd	Primary	RE/MAX, Properties of the Summit	Breckenridge, CO
9	Gibson, James	Secondary Out Of State	Sege Valuations	Eagle, ID



Thu 5/11/2017 12:05 PM

Betty <BettyStielow@comcast.net>

RE: Proxy

To Stacie Buer; skiproperties@gmail.com; 'Jason Smith'; 'tpharmon@earthlink.net'; 'sshelden@sifersummit.com'; 'jackie@bu'
Cc Sarah Thorstenson

Bing Maps

I'll make a motion that we approve all new members as written.
Betty



Thu 5/11/2017 12:17 PM

Thomas Coolidge <tetc33@gmail.com>

Re: Proxy

To Betty

Cc Stacie Buer; Kathy Christina; Jason Smith; Harmon, Tom; <sshelden@sifersummit.com>; Jackie McPheeters

Bing Maps

I second.
Tom C.

Thomas ET Coolidge
Broker

May page 2.



Thu 5/11/2017 12:39 PM

Ryan Walsh <ryan@walshgroupproperties.com>

RE: Proxy

To 'Thomas Coolidge'; 'Betty'

Cc Stacie Buer; 'Kathy Christina'; 'Jason Smith'; 'Harmon, Tom'; sshelden@slifersummit.com; 'Jackie McPheeters'; 'Kristin Walter'; 'Dana Cottrell'; Sa

Bing Maps

I vote yes.
Ryan

Ryan Walsh

Broker Associate - Certified Negotiation Expert - Resort & Second Home Property Specialist



Thu 5/11/2017 12:46 PM

Jason Smith <jasonsmith@summitliving.com>

Re: Proxy

To Ryan Walsh

Cc Thomas Coolidge; Betty; Stacie Buer; Kathy Christina; Harmon, Tom; sshelden@slifersummit.com; Jackie I

i if there are problems with how this message is displayed, click here to view it in a web browser.
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Bing Maps

Approve. Jason



Thu 5/11/2017 2:05 PM

Stacy Shelden <sshelden@slifersummit.com>

RE: Proxy

To Stacie Buer; skiproperties@gmail.com; Jason Smith; tpharmon@earthlink.net; Betty; jackie@buysummitcounty.c

Cc Sarah Thorsteinson

Bing Maps

I vote yes.



STACY SHELLEN, CRS, RSPS, GRI | BROKER ASSOCIATE

Slifer Smith & Frampton Real Estate

C: 970.389.6811 | O: 970.453.9090 | www.StacyShelden.com

[Search all properties in Summit County with my Mobile App](#)



Thu 5/11/2017 2:24 PM

Dana Cottrell <dana@danacottrell.com>

Re: Proxy

To Stacie Buer; skiproperties@gmail.com; Jason Smith; tpharmon@earthlink.net; sshelden@slifersummit.com; Betty; ja

Cc Sarah Thorsteinson

Bing Maps

I vote yes.

All the best,

Dana



Thu 5/11/2017 3:12 PM

Kristin Walter <kristin@kwaltergroup.com>

Re: Proxy

To Betty; Jason Smith; Stacie Buer; Stacy Shelden; dana@danacottrell.com; jackie@buysummitcounty.com; ryan@walshgroupproperties.com

Cc Sarah Thorsteinson

i You replied to this message on 5/11/2017 4:08 PM.

Message  image004.jpg (9 KB)

Bing Maps

I vote yes



Thu 5/11/2017 4:09 PM

Stacie Buer

RE: Proxy

To 'Kristin Walter'; Betty; Jason Smith; Stacy Shelden; dana@danacottrell.com; jackie@buysummitcounty.com

Cc Sarah Thorsteinson

Thanks all, we have enough votes to add these members.

I appreciate your quick responses!

Stacie

June proxy

Membership Report

.. June . 2017...

	Current	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007
PrimaryMember	555	534	503	476	482	486	525	581	621	656	628
Secondary Member	43	41	35	37	36	35	33	37	47	51	27
Non Member Licensees	10	4	13	12	8	7	5	3	8	17	17
Affiliate Member	71	68	107	44	47	44	45	48	41	56	56
MLS Only	41	43	44	57	64	63	84	92	100	117	109
Totals	720	690	702	626	637	635	692	761	817	897	837
Unlicensed Admin	152										
Total SAR/ MLS	872										

DROPS:

REALTOR 0
MLS Only 0
Affiliate Member 4

A proxy vote was sent out for the approval of new members as June's SAR BOD meeting was cancelled. The MOTION, SECOND and votes are as follows:



Wed 6/21/2017 9:18 AM

Stacie Buer

Proxy vote for new members

To skiproperties@gmail.com; Jason Smith; 'jacie@buysummitcounty.com'; tetc33@gmail.com; tpharmon@earthlink.net; Stacy Shelden; Betty; 'Kristin Walter'; ryan@walshgroupproperties.com; dana@danacottrell.com; 'spencer@ptbreck.com'

Cc Sarah Thorsteinson

Hi SAR Board,

I am sending this out for Sarah as she is off site working some wildfire magic today.

We are needing a motion, a second and then votes to accept the new members as listed below:

New Applications June 2017

	Name	Membership	Office	Location
1	Cheryl Murray	Affiliate	SummitCove.Com	Dillon, CO
2	Dasgupta, Kevin	Affiliate	Eagle Eye Home Inspections	Gypsum, CO
3	Denny, Jesse	Affiliate	The Art Glass Company	Breckenridge, CO
4	Lindsey, Allison	Affiliate	TurnKey	Breckenridge, CO
5	Shutz, Tonya	Affiliate	Summit Design Center	Silverthorne, CO
6	Willson, Elle B	Affiliate	Crestwood Homes	Georgetown, CO
7	* Paul LaFontaine	Affiliate	Majestic Mountain Movers	Silverthorne, CO
8	Babich, Toby	Primary	BreckLiving.com	Breckenridge, CO
9	Boysen, Adam	Primary	Cynthia Sells The Summit	Dillon, CO
10	Kelley, Michael	Primary	RE/MAX POTS	Breckenridge, CO
11	Lerner, Scott	Primary	Coldwell Banker Mountain Properties	Breckenridge, CO
12	Peterson, Austin	Primary	Breckenridge Real Estate Group	Breckenridge, CO
13	Statk, Edwin	Primary	Ironman Appraisals	Evergreen, CO
14	Finn, Heidi	Secondary In State	Urban Luxe Real Estate	Denver, CO
15	Jeffrey, Randy	Secondary In State	Real Living CO Properties	Denver, CO
16	White, Wendy	Secondary In State	Highgarden	Denver, Breckenridge CO

Drops - May 2017

	Name	Membership	Office	Location
1				
2	Joy Klein	Affiliate	Summit Combined Housing Authority	Breckenridge, CO
3	Andrew Podore	Affiliate	Breckenridge Resort	Breckenridge, CO
4	Mark Johnson	Affiliate	Secure Home Services	Breckenridge, CO
	Nicole Rolfe	Affiliate	Summit Asbestos Testing	Breckenridge, CO



Wed 6/21/2017 9:43 AM

Thomas Harmon <tpharmon@earthlink.net>

RE: Proxy vote for new members

To: Stacie Buer; skiproperties@gmail.com; Jason Smith; jackie@buysummitcounty.com; tetc33@gmail.com; Stacy Sheldon; Betty; Kristin Walter; ryan@walshgroupproperties.com; dana@danacottrell.com; spencer@ptbreck.com

Cc: Sarah Thorsteinson

Bing Maps + Get more ap

Motion to approve.

Thomas Harmon
Keller Williams Top of the Rockies

June pg 3



Wed 6/21/2017 9:50 AM

Ryan Walsh <ryan@walshgroupproperties.com>

RE: Proxy vote for new members

To 'Thomas Harmon'; Stacie Buer; skiproperties@gmail.com; 'Jason Smith'; jackie@buysummitcounty.com; tetc33@gmail.com; 'Stacy Shelden'; 'Betty'; 'Kristin Walter'; dana@danacottrell.com; spencer@ptbreck.com

Cc Sarah Thorsteinson

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2nd the motion.
Ryan

Ryan Walsh

Broker Associate - Certified Negotiation Expert - Resort & Second Home Property Specialist



Wed 6/21/2017 3:16 PM

Kristin Walter <kristin@kwaltergroup.com>

Re: Proxy vote for new members

To BettyStielow; Jason Smith; Stacie Buer; Stacy Shelden; Thomas Harmon; dana@danacottrell.com; jackie@buysummitcounty.com; ryan@walshgroupproperties.com; skiproperties@gmail.com; spencer@ptbreck.com; tetc33@gmail.com

Cc Sarah Thorsteinson

Message

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I vote yes.



Wed 6/21/2017 3:43 PM

Stacy Shelden <sshelden@slifersummit.com>

RE: Proxy vote for new members

To Stacie Buer; skiproperties@gmail.com; Jason Smith; jackie@buysummitcounty.com; tetc33@gmail.com; tpharmon@earthlink.net; Betty; Kristin Walter; ryan@walshgroupproperties.com; dana@danacottrell.com; spencer@ptbreck.com

Cc Sarah Thorsteinson

Bing Maps

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Vote yes.



Wed 6/21/2017 3:01 PM

BettyStielow <BettyStielow@comcast.net>

RE: Proxy vote for new members

To Thomas Harmon; Stacie Buer; skiproperties@gmail.com; 'Jason Smith'; jackie@buysummitcounty.com; tetc33@gmail.com; 'Stacy Shelden'; 'Kristin Walter'; ryan@walshgroupproperties.com; dana@danacottrell.com; spencer@ptbreck.com

Cc Sarah Thorsteinson

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+ Get

I vote yes...

June pg 4



Wed 6/21/2017 4:20 PM

Jason Smith <jasonsmith@summitliving.com>

Re: Proxy vote for new members

To Kristin Walter

Cc Kathy Christina; Ryan Walsh; Sarah Thorsteinson; dana@danacottrell.com; Stacy Shelden; Stacie Buer; spencer@ptbreck.com; Thomas Harmon; tetc33@gmail.com; BettyStelow; Jackie@buysummitcounty.com

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Yes. Jason Smith



Wed 6/21/2017 4:31 PM

Thomas Harmon <tpharmon@earthlink.net>

RE: Proxy vote for new members

To 'BettyStelow'; Stacie Buer; skiproperties@gmail.com; 'Jason Smith'; Jackie@buysummitcounty.com; tetc33@gmail.com; 'Stacy Shelden'; 'Kristin Walter'; ryan@walshgroupproperties.com; dana@danacottrell.com; spencer@ptbreck.com

Cc Sarah Thorsteinson

i You replied to this message on 6/22/2017 11:32 AM.

I vote yes

Thomas Harmon



Thu 6/22/2017 12:46 PM

Sarah Thorsteinson

Jackie Mc Pheeters Proxy Vote

To Stacie Buer

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Hi Stacie,
Jackie McPheeters has given me a verbal proxy vote "Yes" to approve the new members at 12:30 pm today.

Thank you!
Sarah



Thu 6/22/2017 3:04 PM

Thomas Coolidge <tetc33@gmail.com>

Re: VERY IMPORTANT!!!! RE: Proxy vote for new members

To Stacie Buer

Bing Maps

Yes

Thomas ET Coolidge

June pg 5



Thu 6/22/2017 9:25 PM

Dana Cottrell <dana@danacottrell.com>

RE: Proxy vote for new members

To skiproperties@gmail.com; Ryan Walsh; Stacie Buer

Cc Jason Smith; Kristin Walter; Sarah Thorstenson; Stacy Shelden; spencer@ptbreck.com; Thomas Harmon; tetc33@gmail.com; jacie@buysummitcounty.com; BettyStelow

I'm not sure if I hit reply all but I did vote Yes sorry service is kind of intermittent here in Denali

Dana Cottrell
Realtor

The new members were accepted via proxy vote.

