





# SAR SNAPSHOT

SUMMIT ASSOCIATION OF REALTORS® • MLS • BOARD OF DIRECTORS

## APRIL 2019



### EDUCATION/EVENTS

UPCOMING

DATE	CLASS	REGISTERED
4/10	SC ENVIRONMENTAL HEALTH	17
4/23	IMPACTS OF MARIJUANA IN RE	6
4/23	DISCLOSURE AND INSPECTION	11
4/30	NEW MEMBER MLS	14
5/08	NEW MEMBER ORIENTATION	3
5/08	SUMMIT AREA WELCOME	0

PAST

DATE	CLASS	ATTENDANCE
3/12	MOLD IN THE HOME	38
3/12	RADON AWARENESS	37
3/13	2019 RED LINE CONTRACTS	21
3/20	1031 POWER OF STRATEGY	38
3/20	SUMMIT AREA WELCOME	Canceled
3/28	NEW MEMBER ORIENTATION	13
3/28	SUMMIT AREA FINANCE	24
4/03	RESORT AREA & VACATION	36



### MLS UPDATE:



#### MESSAGE OF THE DAY:

- MARCH 11 - DON'T FORGET YOUR STATS EDUCATION!
- NEW MATRIX FEATURES AVAILABLE!
- FEBRUARY 2019 STATISTICS ARE AVAILABLE
- TIP: HOW TO COPY YOUR PREVIOUS LISTING
- HOW TO CREATE ADDITIONAL CARTS
- 2019 SAR/MLS STRATEGIC PLAN
- PRIMARY & SECONDARY MEMBERS - COMPLETE THE SURVEY
- TIP: HOW TO HAVE A TEAM IN MATRIX
- LOOKING FOR AN EASY WAY TO STAY IN TOUCH WITH PAST CLIENTS?



#### MLS VIOLATIONS:

- 36 NOTIFIED/CORRECTED
- 7 SYSTEM CORRECTED
- 4 REPORTED NOT VALID
- 1 LISTING CORRECTIONS



#### TECH HELPLINE:

- TBD HELP CALL



#### CLARITY RISK REMEDIATION:

- 4 ENTERED
- 6 DROPPED



#### RETS FEEDS:

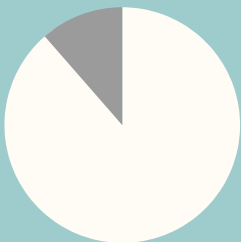
- 0 3RD PARTY ADDED
- 3 3RD PARTY DROPPED
- 173 3RD PARTY TOTAL
- 2 OLOS ADDED
- 0 OLOS DROPPED
- 217 OLOS TOTAL
- 0 VOW TOTAL
- 18 TRESTLE IDX-RETS
- 3 TRESTLE IDX-WEBAPI
- 0 TRESTLE VOW-RETS



### MLS STATS:

- 155 LISTING TRANSACTIONS
- 155 PURCHASE TRANSACTIONS
- 310 CROSS PROP TRANSACTIONS
- 20 NON-BOARD SALES
- 74 PENDING POCKET LISTINGS
- 12 SOLD POCKET LISTINGS

Non-Board Sales  
11%



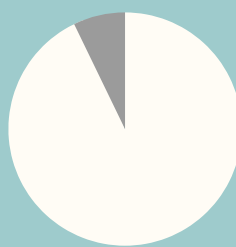
Board Sales  
89%

Pending Pocket  
14%



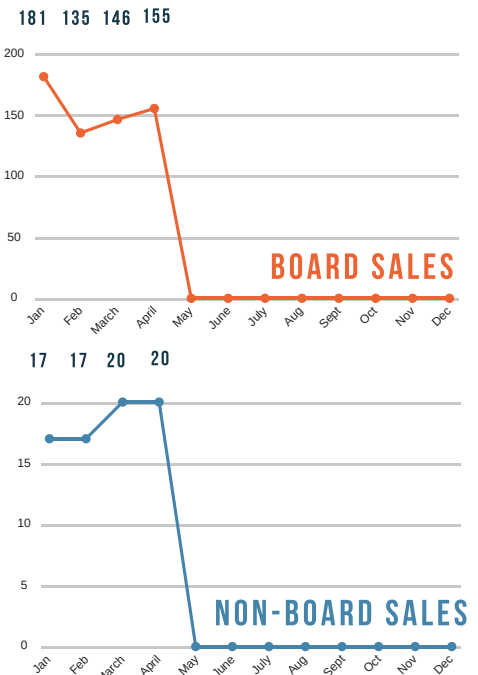
Pending Listings  
86%

Sold Pocket  
7%



Sold Listings  
93%

### TRANSACTIONS 2019



### POLITICAL:

#### RPAC: POLITICAL ACTION COMMITTEE 2019 GOAL

- \$14,875.00 GOAL
- \$5,228.00 COLLECTED