



SAR SNAPSHOT

SUMMIT ASSOCIATION OF REALTORS® • MLS • BOARD OF DIRECTORS

JANUARY 2020

NEW MEMBER APPLICATIONS DECEMBER 2019



MEMBERSHIP	NAME	OFFICE	LOCATION
● PRIMARY	GROSSO, MICHAEL	COLDWELL BANKER MOUNTAIN PROPERTIES	FRISCO, CO
● PRIMARY	JOHNSON, JERROD	ERWIN PROPERTIES	BRECKENRIDGE, CO
● PRIMARY	VALES, CHRISTIAN	LIV SOTHEBY'S	BRECKENRIDGE, CO
● MLS ONLY	BACCON, DAVID	8Z	DENVER/KEYSTONE, CO
● AFFILIATE	BOYLAN, KEVIN	A KINDER CARPET	SILVERTHORNE, CO

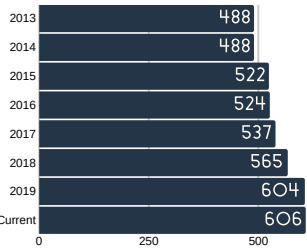
MEMBERSHIP	NAME	OFFICE	LOCATION
● PRIMARY	BREAKSTONE, BEVERLY	SUMMIT COUNTY ASSESSORS OFFICE	BRECKENRIDGE, CO
● PRIMARY	CHLIPALA, THERESA	MOUNTAIN RESORT RE	BRECKENRIDGE, CO
● PRIMARY	GRIMM, ELIZABETH	RE/MAX POTS	BRECKENRIDGE, CO
● PRIMARY	JACKSON, DOUG	KELLER WILLIAMS TOP OF ROCKIES	FRISCO, CO
● PRIMARY	MYERS, DEBORAH	COLORADO'S OPEN HOUSE REALTY	FRISCO, CO
● PRIMARY	SABUS, KRISTI	PARK COUNTY ASSESSORS OFFICE	FAIRPLAY, CO
● PRIMARY	SPARKS, REBECCA	YOUR CASTLE SUMMIT	ARVADA, CO
● PRIMARY	ZAEGEL, ANNETTE	RE/MAX POTS	FRISCO, CO
● SECONDARY	BATTISTA, CHRISTINE	KELLER WILLIAMS DTC	CENTENNIAL, CO
● MLS ONLY	JOY, MARY	HOMESMART REALTY GROUP	GREENWOOD VILLAGE, CO
● MLS ONLY	KELESKE, TED	AMERICA'S APPRAISAL COMPANY LLC	AVON, CO
● MLS ONLY	PLUNK, NANCY	NANCY & ASSOCIATES	BROOMFIELD, CO
● MLS ONLY	VALDES, JUSTIN	HOMESMART REALTY GROUP	GREENWOOD VILLAGE, CO
● AFFILIATE	PAULUS, WENDY	FAIRWAY INDEPENDENT MORTGAGE	SILVERTHORNE, CO
● AFFILIATE	LEWIS, BETHANY	EVOLVE VACATION RENTALS	DENVER, CO
● AFFILIATE	WILSON, JAKE	CONSCIOUS ENERGY CONSULTANTS	ARVADA, CO

MEMBER DROPS DECEMBER 2019

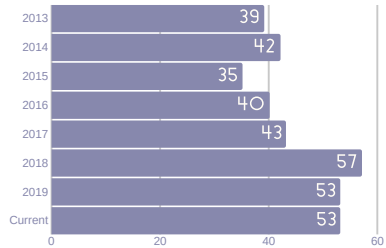


MEMBERS 2013-2019

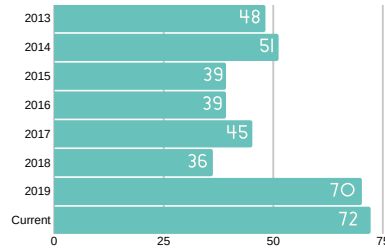
PRIMARY MEMBERS



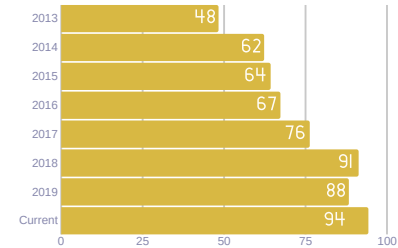
SECONDARY MEMBERS



MLS ONLY



AFFILIATE MEMBERS

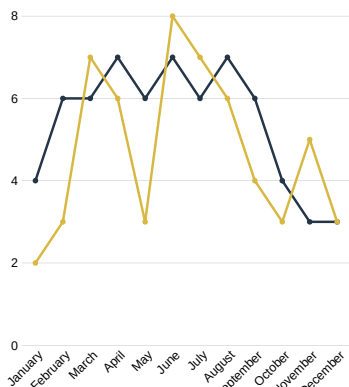


NEW MEMBERS MONTHLY 2018/2019

PRIMARY & SECONDARY MEMBERS

TOTAL THROUGH CURRENT MONTH:

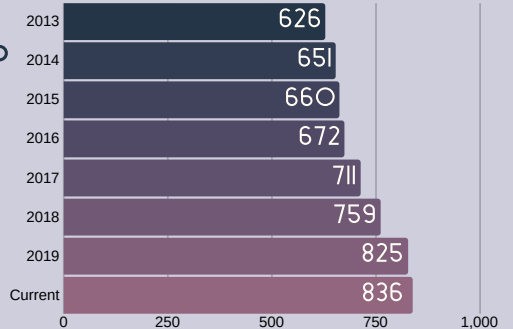
64/2018
57/2019



MEMBERSHIP REPORT

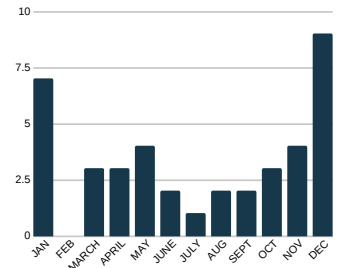
208: UNLICENSED
ADMIN CURRENT

2013-CURRENT

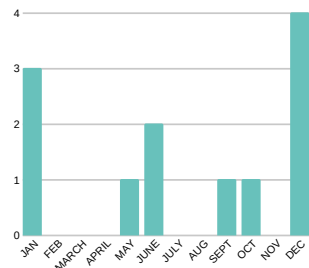


DROPS 2019

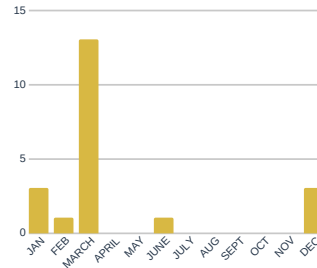
PRIMARY & SECONDARY MEMBERS



MLS ONLY



AFFILIATE MEMBERS

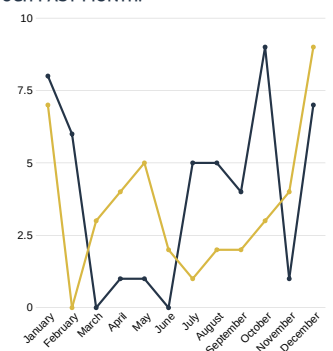


DROPS MONTHLY 2018/2019

PRIMARY & SECONDARY MEMBERS

TOTAL THROUGH PAST MONTH:

47/2018
42/2019





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EDUCATION & EVENTS

UPCOMING

DATE	COURSE	REGISTERED
1/21	SUMMIT AREA FINANCE	6
1/21	POWER OF STRATEGY: 1031	11
1/23	ANNUAL COMMISSION UPDATE	61
1/29	TOWN AND COUNTY FORUM	34
1/30	2020 FORMS CHANGES	43

PAST

DATE	COURSE	ATTENDED
12/10/19	NEW MEMBER MLS TRAINING	11
12/11/19	ANNUAL COMMISSION UPDATE	30
12/11/19	CODE OF ETHICS	28
12/13/19	PIZZA & POLITICS: STATE PREVIEW	26



MLS UPDATE

MESSAGE OF THE DAY:

- DISCOVER MLS-TOUCH WEBINAR OPPORTUNITY
- MATRIX QUICK TIP - MODIFY AUTO EMAIL CRITERIA
- CREATE YOUR OWN BRANDED APP WITH MLS TOUCH
- CANCELED TODAY: PIZZA + POLITICS
- TIP: HOW TO HAVE A TEAM IN MATRIX
- DISCOVER MLS-TOUCH WEBINAR OPPORTUNITY
- MARKETING A LISTING? YOU NEED TO READ THIS!
- NOVEMBER 2019 STATISTICS ARE AVAILABLE
- HAPPY NEW YEAR - SAR OFFICE SCHEDULE
- SUSPICIOUS BUYER
- UPDATE CHECKLIST. HAVE YOU UPDATED???
- HOW DO I REPORT A VIOLATION OR INACCURATE DATA AND BE ANONYMOUS?
- OPEN HOUSE SAFETY ALERT! PLEASE READ!!



MLS VIOLATIONS:

- 45 NOTIFIED/CORRECTED
- 5 SYSTEM CORRECTED
- 7 REPORTED NOT VALID
- 6 LISTING CORRECTIONS



TECH HELPLINE:

- TBD HELP CALLS



CLARITY RISK REMEDIATION:

- 4 ENTERED
- 9 DROPPED



RETS FEEDS:

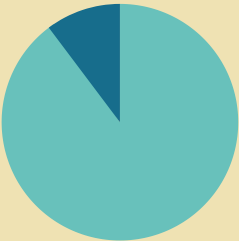
- 25 3RD PARTY DROPPED
- 49 3RD PARTY TERMINATED
- 175 3RD PARTY TOTAL
- 1 OLOS ADDED
- 0 OLOS DROPPED
- 238 OLOS TOTAL
- 25 TRESTLE IDX-RETS ADDED
- 0 TRESTLE IDX-RETS DROPPED
- 113 TRESTLE IDX-RETS TOTAL
- 10 TRESTLE IDX-WEBAPI ADDED
- 31 TRESTLE IDX - WEBAPI TOTAL
- 0 TRESTLE VOW-RETS



MLS STATS

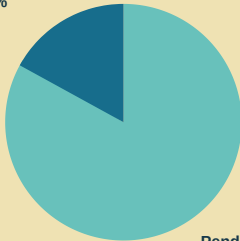
- 236 LISTING TRANSACTIONS
- 27 NON-BOARD SALES
- 236 PURCHASE TRANSACTIONS
- 49 PENDING POCKET LISTINGS
- 472 CROSS PROP TRANSACTIONS
- 19 SOLD POCKET LISTINGS

Non-Board Sales
10.3%



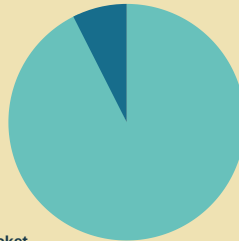
Board Sales
89.7%

Pending Sales
17%



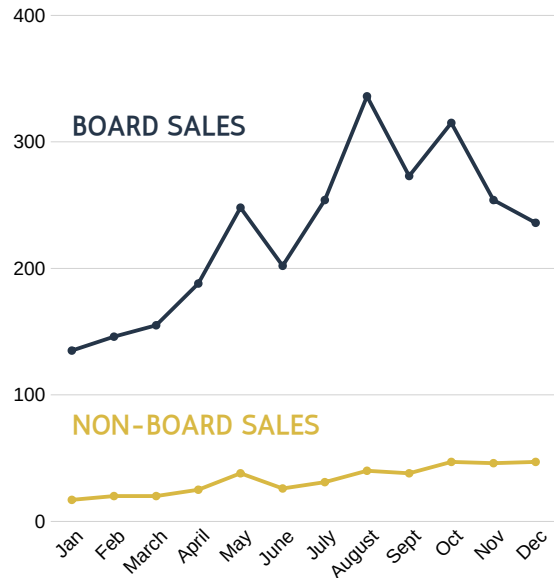
Pending Pocket
83%

Sold Listings
7.5%



Sold Pocket
92.5%

TRANSACTIONS 2019



POLITICAL