



SAR SNAPSHOT

SUMMIT REALTORS® • MLS • BOARD OF DIRECTORS

SEPTEMBER 2020

NEW MEMBER APPLICATIONS AUGUST 2020

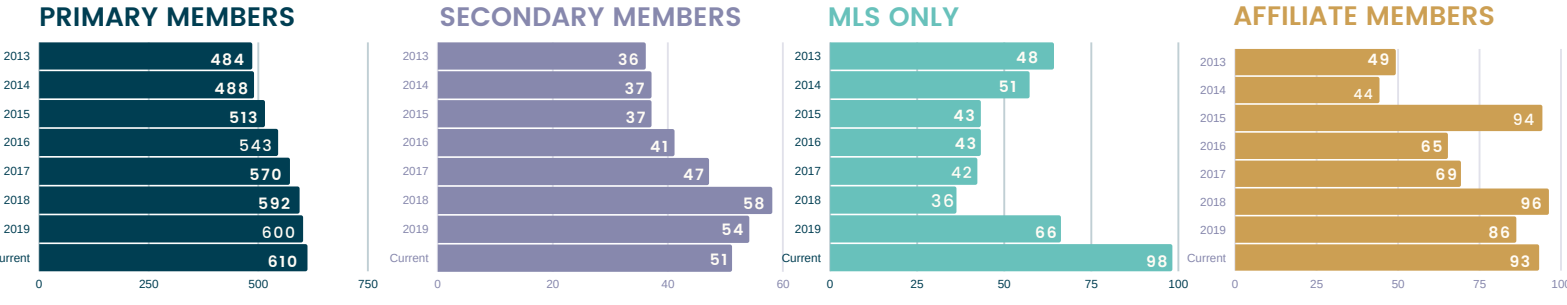
25

MEMBER DROPS AUGUST 2020: 3

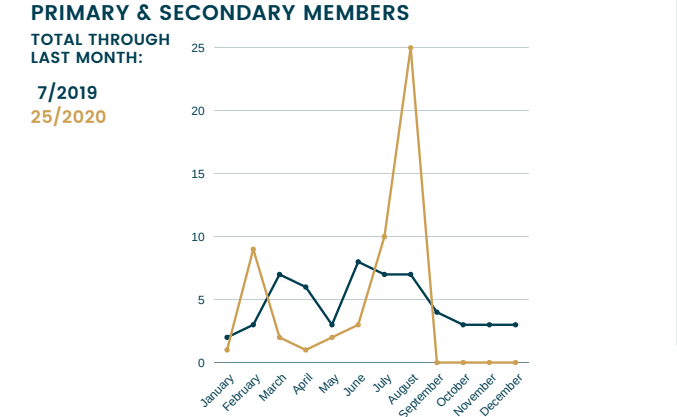
- PRIMARY, CARILLO, ARNOLD - COLORADO RE SUMMIT
- PRIMARY, HEMINGHOUS, JERI - SLIFER SMITH & FRAMPTON
- PRIMARY, WHEELER, MITZI - MAIN STREET REALTY, LLC

MEMBERSHIP	NAME	OFFICE	LOCATION
PRIMARY	LANKER, STEPHANIE	RE/MAX POTS	FRISCO, CO
PRIMARY	EVANS, MAUREEN	COLORADO LUXURY HOMES	BRECKENRIDGE, CO
PRIMARY	LIBBY, JASON	SLIFER SMITH AND FRAMPTON	BRECKENRIDGE, CO
PRIMARY	LILIENSTEINS, IVETE	RE/MAX POTS	BRECKENRIDGE, CO
PRIMARY	BEEZLEY, MASON	COLORADO PREMIER RESORT PROP	BRECKENRIDGE, CO
PRIMARY	CARROLL, MICHAEL	ACCURTY FRONT RANGE	DILLON, CO
PRIMARY	LAY, KATE	YOUR CASTLE SUMMIT, LLC	FRISCO, CO
PRIMARY	VELARDE, REBECCA	COLORADO LUXURY HOMES	BRECKENRIDGE, CO
PRIMARY	WILLIAMS, MARGARET	KELLER WILLIAMS TOP OF THE ROCKIES	FRISCO, CO
PRIMARY	DARLING, JULIA	EXP REALTY LLC - RESORT GROUPS	FRISCO, CO
PRIMARY	DIDONATO, MICHAEL	HOMESMART REALTY GROUP	GREENWOOD VILLAGE, CO
SECONDARY	GUYOR, BRENTON	YOUR CASTLE REAL ESTATE	DENVER, CO
MLS ONLY	HESS, CLARK	WORTH CLARK REALTY	DENVER, CO
MLS ONLY	LITZINGER, RYAN	WELCOME HOME REAL ESTATE	ARVADA, CO
MLS ONLY	PANZARINO, PATRICK	SAVVY REAL ESTATE	DENVER, CO
MLS ONLY	STORY, TANIA	RE/MAX ALLIANCE	ARVADA, CO
MLS ONLY	HUDGINS, TROY	VALUATION NETWORK LLC	DENVER, CO
MLS ONLY	CRONK, JEN	1320 HOMES REAL ESTATE	AURORA, CO
MLS ONLY	HUSTIS, KATHERINE	ALPINE APPRAISALS	VAIL, CO
MLS ONLY	ROWAN, WADE	HOMESMART REALTY GROUP	GREENWOOD VILLAGE, CO
AFFILIATE	WILSON, JOI	PLUMBING SYSTEMS, INC.	EDWARDS, CO
AFFILIATE	ANSEL, KYLE	VAIL HOME INSPECTIONS	AVON, CO
AFFILIATE	CORNELSON, WILL	SLOPE SERVICES	DILLON, CO
LICENSEE	WACHTMANN, CAROLINE	COLORADO MOUNTAIN RE	SILVERTHORNE, CO
LICENSEE	BEATTY, AIMEE	COLDWELL BANKER MTN PROPERTIES	FRISCO, CO

MEMBERS 2013-2020



NEW MEMBERS MONTHLY 2019/2020



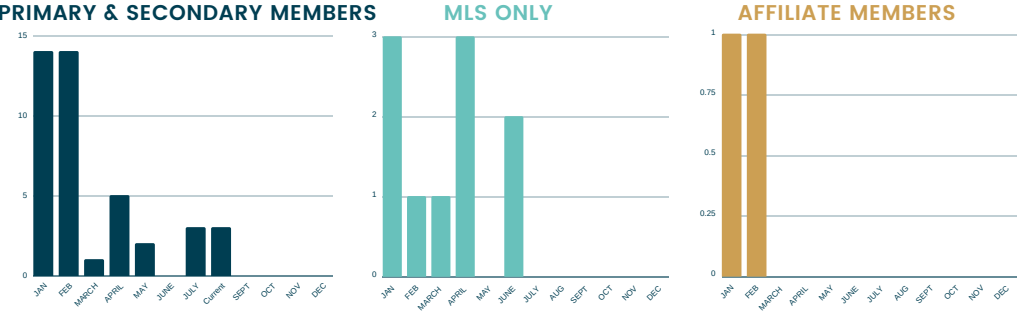
MEMBERSHIP REPORT

204: UNLICENSED ADMIN CURRENT

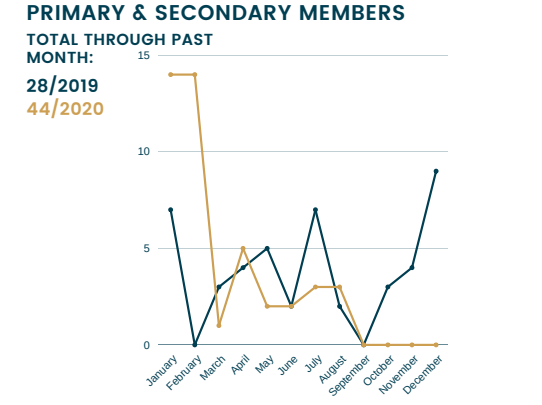
2013-CURRENT

Year	Total
2013	641
2014	638
2015	700
2016	694
2017	738
2018	784
2019	816
Current	872

DROPS 2020



DROPS MONTHLY 2019/2020





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SEPTEMBER 2020

*ALL CLASSES ARE ONLINE ONLY AT THIS TIME



EDUCATION & EVENTS

UPCOMING

DATE	COURSE	REGISTERED
7/29	NEW MEMBER ORIENTATION PART 2	19

PAST

DATE	COURSE	ATTENDED
8/5	SUMMIT AREA FINANCE	28
8/6	WHAT'S NEW WITH MATRIX X	18
8/25	NEW MEMBER ORIENTATION	19
8/26	RESORT AREA AND VACATION TRANS	33



MLS UPDATE

MESSAGE OF THE DAY:

- DON'T SHARE YOUR PASSWORDS...
- SEPTEMBER WEBINARS & ADDITIONAL LEARNING MATERIAL
- ACCURACY OF DATA IS IMPORTANT!
- SUMMIT REALTORS - WHO TO CALL & MEET THE STAFF
- CTME- CHECK YOUR CONTRACTS FROM TODAY
- LOCKBOX VIOLATIONS & ACCESS WITHOUT PERMISSION
- AUGUST WEBINARS & ADDITIONAL LEARNING MATERIAL
- MARKETING A PROPERTY? NEW POLICY IMPLEMENTING MAY 1
- RESTORED: SHOWINGTIME SERVICES EXPERIENCING ISSUES
- SAR OPEN HOUSE LISTSERVE AND BROKER TOUR ARE NOW OPEN
- UPDATED: WHAT'S NEW IN MATRIX X
- SUPRA KEY ANNUAL INCREASE RATE NOTICE



MLS VIOLATIONS:

- 77 NOTIFIED/CORRECTED
- 5 SYSTEM CORRECTED
- 4 REPORTED NOT VALID
- 5 LISTING CORRECTIONS



CLARITY RISK REMEDIATION:

- 13 ENTERED
- 18 DROPPED



RETS FEEDS:

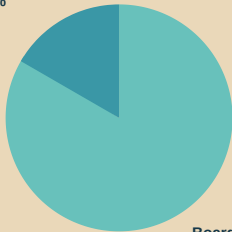
- 0 OLOS ADDED
- 0 OLOS DROPPED
- 264 OLOS TOTAL
- 4 TRESTLE IDX-RETS ADDED
- 1 TRESTLE IDX-RETS DROPPED
- 163 TRESTLE IDX-RETS TOTAL
- 1 TRESTLE IDX-WEBAPI ADDED
- 44 TRESTLE IDX - WEBAPI TOTAL
- 3 TRESTLE 3RD PARTY
- 1 TRESTLE VOW-RETS



MLS STATS

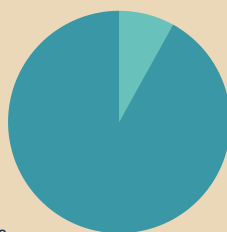
- 488 LISTING TRANSACTIONS
- 488 PURCHASE TRANSACTIONS
- 976 CROSS PROP TRANSACTIONS
- 74 NON-BOARD SALES
- 94 PENDING POCKET LISTINGS
- 26 SOLD POCKET LISTINGS

Non-Board Sales
16.7%



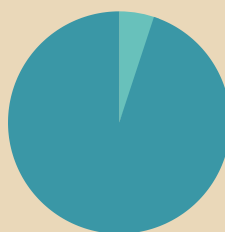
Board Sales
83.3%

Pending Pocket
8.1%



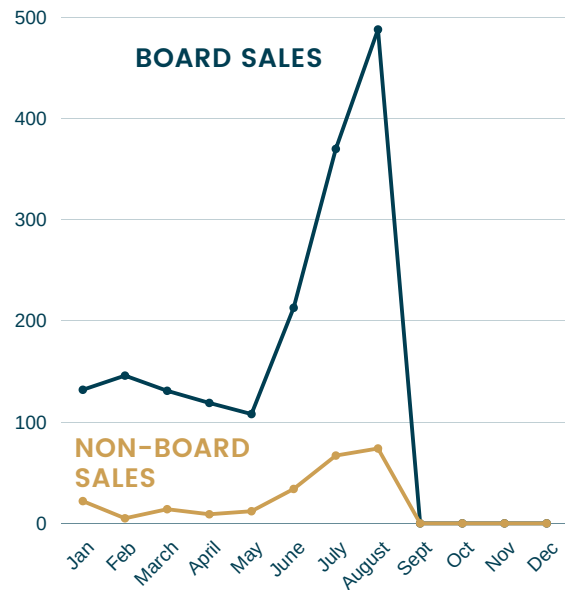
Pending Sales
91.9%

Sold Pocket
5.1%



Pending Sales
94.9%

TRANSACTIONS 2020



POLITICAL