



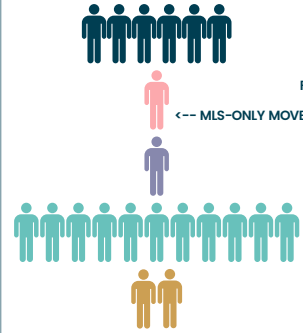
SAR SNAPSHOT

SUMMIT REALTORS® • MLS • BOARD OF DIRECTORS

FEBRUARY 2021

NEW MEMBER APPLICATIONS

JANUARY 2021



21

FORMER MLS-ONLY -->

<-- MLS-ONLY MOVED TO PRIMARY

APPRAISER-->

MEMBERSHIP	NAME	OFFICE	LOCATION
PRIMARY	LUCK, GLENDA	COLDWELL BANKER DISTINCTIVE PROPERTIES	SILVERTHORNE, CO
PRIMARY	OVERTURF, BOBBY	COLDWELL BANKER MOUNTAIN PROPERTIES	FRISCO, CO
PRIMARY	COBB, BOBBI	COLORADO REAL ESTATE SUMMIT COUNTY	BRECKENRIDGE, CO
PRIMARY	GREER, MARK	CORNERSTONE RE ROCKY MOUNTAINS	BRECKENRIDGE, CO
PRIMARY	BURNETTE, ELIZABETH	EXP. COLORADO PREMIER	BRECKENRIDGE, CO
PRIMARY	CONNOR, DANIELLE	KELLER WILLIAMS TOP OF THE ROCKIES	FRISCO, CO
PRIMARY	LOPRESTI, LISA	OMNI REAL ESTATE	FRISCO, CO
SECONDARY	USAJ, JENNY	USAJ REALTY	DENVER, CO
MLS-ONLY	SHELTON, MARION	CENTURY 21 DREAM HOME	CENTENNIAL, CO
MLS-ONLY	CALDWELL, KRISTOPHER	COMPASS	DENVER, CO
MLS-ONLY	OTTMANN, JACOB	FIVEFOUR REALTY	DENVER, CO
MLS-ONLY	GOLDAMMER, STEPHANIE	MOUNTAIN LUXE REAL ESTATE	DENVER, CO
MLS-ONLY	SIBIGA, STEPHEN	OJO HOME LLC	ORLANDO, FL
MLS-ONLY	FRISBIE, DANIELLE	THE CUTTING EDGE, REALTORS	COLORADO SPRINGS, CO
MLS-ONLY	HALER, ALEX	TRELORA REALTY	DENVER, CO
MLS-ONLY	TANNOUS, NADIM	TRELORA REALTY	DENVER, CO
MLS-ONLY	LYON, STEPHANIE	TRILOGY REAL ESTATE INC.	LOUISVILLE, CO
MLS-ONLY	TUCKER, CHRIS	TRUE REALTY, LLC	GREENWOOD VILLAGE, CO
MLS-ONLY	SHEPHERD, AMY	AMY SHEPHERD	AURORA, CO
AFFILIATE	COLTHORP, TODD	ELEVATE-ELM STREET TECHNOLOGY	FRISCO, TX
AFFILIATE	LINER, JOHN	PEAK 8 PROPERTIES, LLC	BRECKENRIDGE, CO

MEMBERSHIP	NAME	OFFICE	LOCATION
PRIMARY	GIRVIN, BOB	COLDWELL BANKER MOUNTAIN PROPERTIES	BRECKENRIDGE, CO
PRIMARY	DAVIDSON, DEB	KELLER WILLIAMS TOP OF THE ROCKIES	FRISCO, CO
PRIMARY	FELDMAN, KYLE	KOKOPELLI PROPERTIES	BRECKENRIDGE, CO
PRIMARY	WATKINS, LISA	COLWELL BANKER MOUNTAIN PROPERTIES	FRISCO, CO
PRIMARY	GROSSO, MICHAEL	KELLER WILLIAMS PREFERRED REALTY	DENVER, CO
PRIMARY	APFELBECK, RENEE	SUMMIT COUNTY FOR SALE	DILLON, CO
SECONDARY	DOUGLAS, MEGAN	WEST + MAIN	LAKEWOOD, CO
MLS-ONLY	MILLER, KATHERYNE	KELLER WILLIAMS INTEGRITY RE	DENVER, CO
MLS-ONLY	MAUDSLEY, MARISA	HOMESMART	GREENWOOD VILLAGE, CO
MLS-ONLY	KIRKENDALL, NANCY	RE/MAX ALLIANCE	ARVADA, CO

MEMBER DROPS

JANUARY 2021



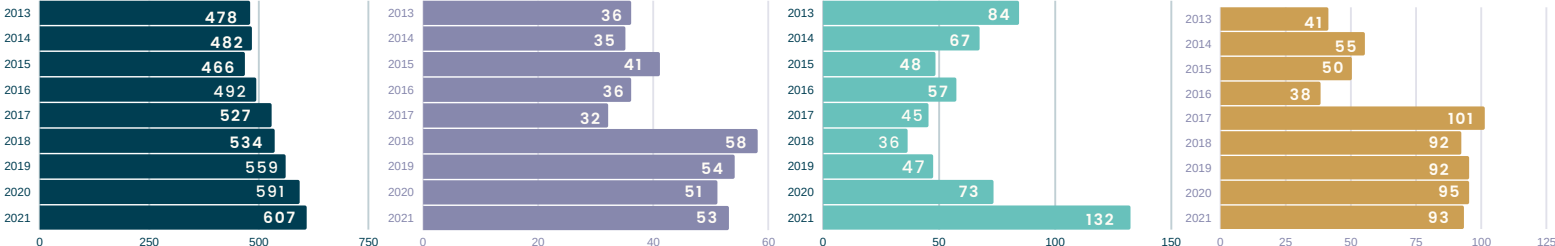
MEMBERS 2013-2021

PRIMARY MEMBERS

SECONDARY MEMBERS

MLS ONLY

AFFILIATE MEMBERS

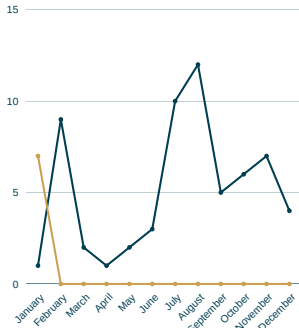


NEW MEMBERS MONTHLY 2020/2021

PRIMARY & SECONDARY MEMBERS

TOTAL THROUGH LAST MONTH:

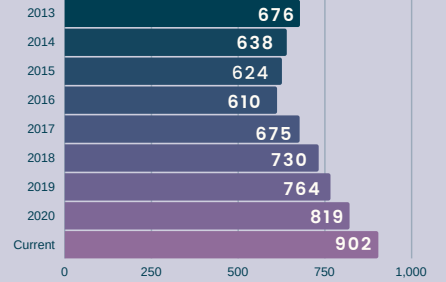
1/2020
7/2021



MEMBERSHIP REPORT

222: UNLICENSED ADMIN CURRENT

2013-CURRENT



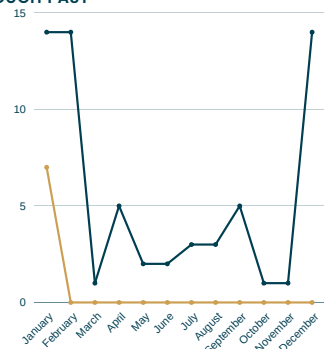
DROPS 2021

DROPS MONTHLY 2020/2021

PRIMARY & SECONDARY MEMBERS

TOTAL THROUGH PAST MONTH:

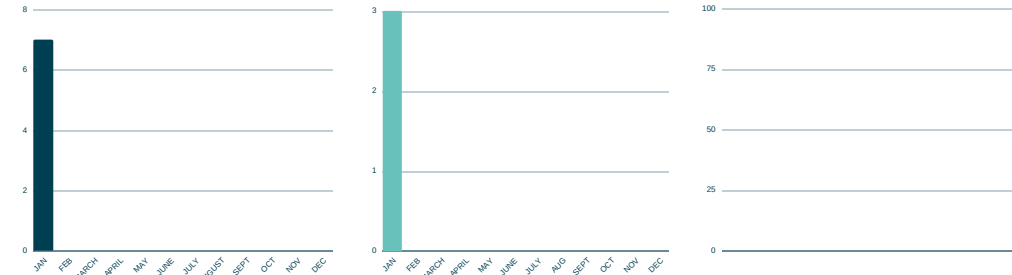
14/2020
7/2021



PRIMARY & SECONDARY MEMBERS

MLS ONLY

AFFILIATE MEMBERS





SAR SNAPSHOT

SUMMIT REALTORS® • MLS • BOARD OF DIRECTORS

FEBRUARY 2021

*ALL CLASSES ARE ONLINE ONLY AT THIS TIME



EDUCATION & EVENTS

UPCOMING

DATE	COURSE	REGISTERED
2/9	NEW MEMBER ORIENTATION	TBD
2/23	MATRIX BACK TO BASICS	TBD
3/2	CREATING HOME OWNERSHIP IN CO	TBD
5/7	NEW MEMBER ORIENTATION	TBD

PAST

DATE	COURSE	ATTENDED
1/6	SOCIAL MEDIA BEST PRACTICES	TBD
1/7	ANNUAL MEMBERSHIP BREAKFAST	85
1/13	2021 ACU W/ DAMIAN COX	50
1/15	RADON WEBINAR	3
1/19	COE UPDATE W/ RAY SHERMAN	7
1/20	SUMMIT AREA CONTRACTS	49
1/28	BRADFORD TAX SEMINAR	TBD
2/3	TOWN & COUNTY MANAGER FORUM	TBD



MLS UPDATE

MESSAGE OF THE DAY:

- MARKETING A PROPERTY? NEW CLEAR COOPERATION POLICY
- MLS NEW YEAR'S RESOLUTIONS
- FEBRUARY WEBINARS - FREE LEARNING
- JANUARY WEBINARS - FREE LEARNING
- REALIST RESTORED
- LOCKBOX VIOLATIONS & ACCESS WITHOUT PERMISSION
- INTERMITTENT EKEY ISSUES
- NEW YEAR'S DAY HOURS
- DORA FAQ LEVEL RED PUBLIC ORDER



MLS VIOLATIONS:

- 42 NOTIFIED/CORRECTED
- 1 SYSTEM CORRECTED
- 5 REPORTED NOT VALID
- 9 LISTING CORRECTIONS



CLARITY RISK REMEDIATION:

- 2 ENTERED
- 0 DROPPED

RETS FEEDS:

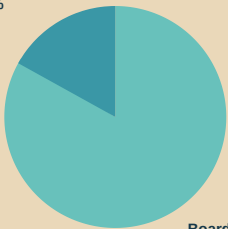
- 2 OLOS ADDED
- 1 OLOS DROPPED
- 272 OLOS TOTAL
- 9 TRESTLE IDX-RETS ADDED
- 1 TRESTLE IDX-RETS DROPPED
- 173 TRESTLE IDX-RETS TOTAL
- 4 TRESTLE IDX-WEBAPI ADDED
- 0 TRESTLE IDX-WEBAPI DROPPED
- 46 TRESTLE IDX - WEBAPI TOTAL
- 3 TRESTLE 3RD PARTY
- 0 TRESTLE VOW-RETS



MLS STATS

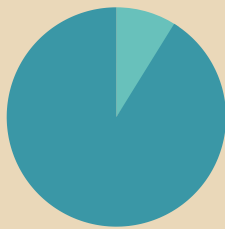
- 196 LISTING TRANSACTIONS
- 196 PURCHASE TRANSACTIONS
- 392 CROSS PROP TRANSACTIONS
- 347 ACTIVATED LISTINGS
- 40 NON-BOARD SALES
- 99 PENDING POCKET LISTINGS
- 19 SOLD POCKET LISTINGS
- 312 PENDING THIS MONTH

Non-Board Sales
16.9%



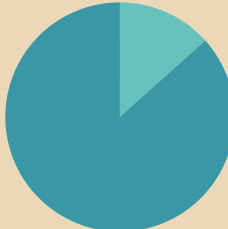
Board Sales
83.1%

Sold Pocket
8.8%



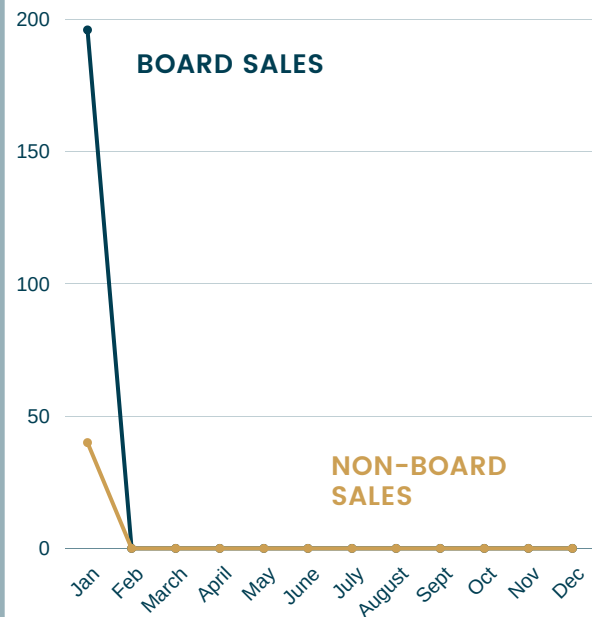
Pending Sales
91.2%

Pending Pocket
13.4%



Pending Sales
86.6%

TRANSACTIONS 2021



POLITICAL

Feb. 3: TOWN & COUNTY MANAGER FORUM

Feb. 4: SAR GA MEETING: 2 COUNTY COMMISSIONERS