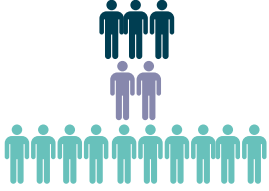


## JANUARY 2021

### NEW MEMBER APPLICATIONS

DECEMBER 2020



14

#### MEMBERSHIP

- PRIMARY
- PRIMARY
- PRIMARY
- SECONDARY
- MLS-ONLY
- MLS-ONLY
- MLS-ONLY
- MLS-ONLY
- MLS-ONLY
- MLS-ONLY
- MLS-ONLY
- MLS-ONLY
- MLS-ONLY
- MLS-ONLY

#### NAME

- LINDBLOM, ANNE
- DE, CANDICE
- LINDBLOM, SCOTT
- CHRISTENSEN, TINA
- JANSEN, ALEXANDER
- QUILLER, BRADFORD
- NULL, BROOKE
- KOKOTT, CHRISTOPHER
- THOMAS, CLARK
- DRESSER, DIANA
- BERZINS, MICHELLE
- BEAR, NICHOLAS
- HENRY, SHANE
- MELENDY, TERRY

#### OFFICE

- COLDWELL BANKER MOUNTAIN PROPERTIES
- HOMESMART
- COLDWELL BANKER MOUNTAIN PROPERTIES
- MADISON & COMPANY PROPERTIES
- CHRISTIE'S INTERNATIONAL RE
- COMPASS
- KELLER WILLIAMS REALTY SUCESS
- VALUECENTRIC LLC
- SLATE RE ADVISORS
- COMPASS
- KELLER WILLIAMS INTEGRITY RE
- PRICE & CO
- 303 PROPERTY
- TERRY LEE - REALTY

#### LOCATION

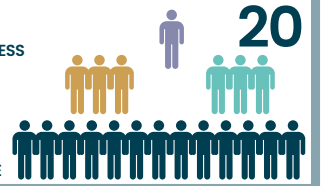
- BRECKENRIDGE, CO
- GREENWOOD VILLAGE, CO
- BRECKENRIDGE, CO
- GREENWOOD VILLAGE, CO
- ASPEN, CO
- DENVER, CO
- DENVER, CO
- DENVER, CO
- DENVER, CO
- DENVER, CO
- DENVER, CO
- DENVER, CO
- DENVER, CO
- DENVER, CO
- AVON, CO

#### MEMBERSHIP NAME OFFICE

- PRIMARY FARBER, DANIEL KELLER WILLIAMS TOR
- PRIMARY BITTNER, DAVID PARADISE REALTY
- PRIMARY GEMPLER, GEOFFREY COLDWELL BANKER MT PROP
- PRIMARY CRAMER, JACKI CO CRAFT BROKERS
- PRIMARY VIHSTADT, JULIE CO MT, RETREATS REALTY, INC
- PRIMARY GALTERIO, KATHERINE BRECK ASSOCIATES RE
- PRIMARY KAHALE, LOUIE ADI REALTY LLC
- PRIMARY ZANCA, PETER ADVANTAGE UNLIMITED, INC
- PRIMARY SEEGER, RANDALL KEYSTONEREALSTATE.NET
- PRIMARY FARLEY, STEPHANIE STEPHANIE FARLEY

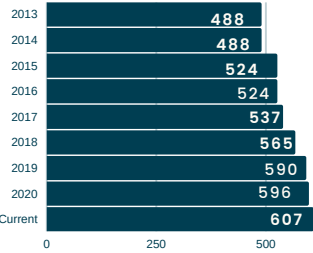
- PRIMARY GUNNIN, SUSAN COLDWELL BANKER MT PR
- PRIMARY LOCKWOOD, WIN LOCKWOOD PROPERTIES
- PRIMARY GOURGUES, SARAH CO RE SUMMIT COUNTY
- SECONDARY ROSS, ROBERT KELLER WILLIAMS REALTY SUCESS
- AFFILIATE DRANGSTVEIT, TAMARA PEAK HEALTH ALLIANCE
- AFFILIATE JOHNSON, CAITLIN FIRC
- AFFILIATE PIERCE, LEAH APRES-SKI
- MLS-ONLY SEXTON, ALICIA RE/MAX ALLIANCE
- MLS-ONLY ROTHSCCHILD, MICHAEL LIVE WEST REALTY
- MLS-ONLY HUTH, RYAN KELLER WILLIAMS ADVANTAGE

### MEMBER DROPS DECEMBER 2020

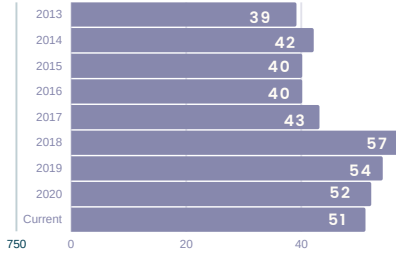


### # MEMBERS 2013-2020

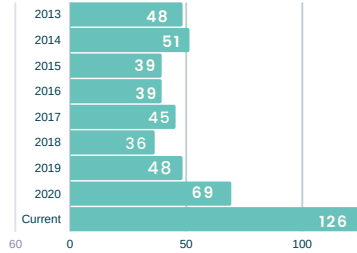
#### PRIMARY MEMBERS



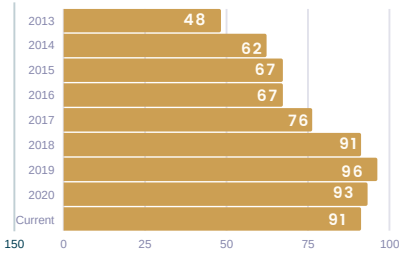
#### SECONDARY MEMBERS



#### MLS ONLY



#### AFFILIATE MEMBERS

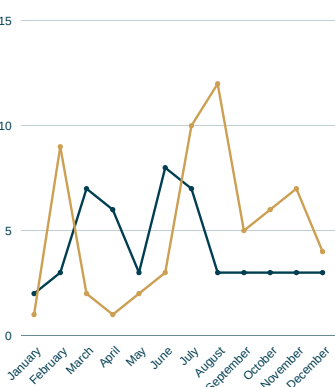


### # NEW MEMBERS MONTHLY 2019/2020

#### PRIMARY & SECONDARY MEMBERS

TOTAL THROUGH LAST MONTH:

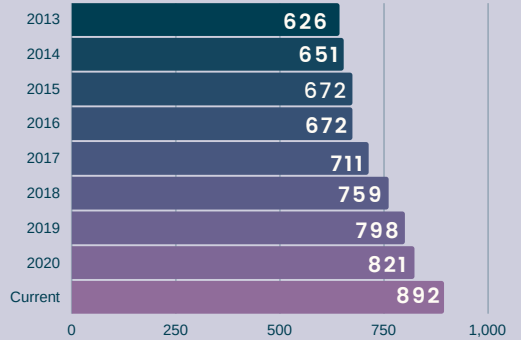
51/2019  
62/2020



#### MEMBERSHIP REPORT

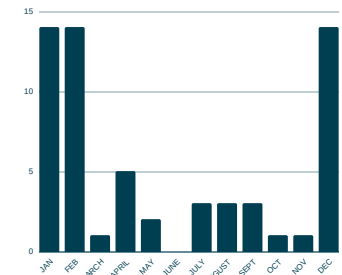
214: UNLICENSED ADMIN CURRENT

#### 2013-CURRENT

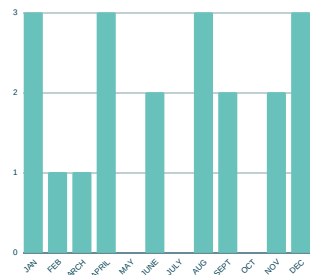


### # DROPS 2020

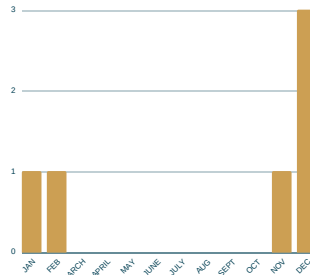
#### PRIMARY & SECONDARY MEMBERS



#### MLS ONLY



#### AFFILIATE MEMBERS

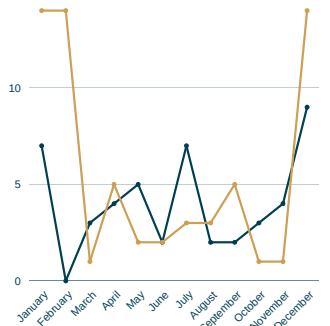


### # DROPS MONTHLY 2019/2020

#### PRIMARY & SECONDARY MEMBERS

TOTAL THROUGH PAST MONTH:

48/2019  
65/2020





# SAR SNAPSHOT

SUMMIT REALTORS® • MLS • BOARD OF DIRECTORS

## JANUARY 2021

\*ALL CLASSES ARE ONLINE ONLY AT THIS TIME



### EDUCATION & EVENTS

UPCOMING

DATE	COURSE	REGISTERED
1/13	2021 ACU W/ DAMIAN COX	TBD
1/19	COE UPDATE W/ RAY SHERMAN	TBD
1/20	SUMMIT AREA CONTRACTS	5
1/28	BRADFORD TAX SEMINAR	TBD
2/3	TOWN & COUNTY MANAGER FORUM	TBD

PAST

DATE	COURSE	ATTENDED
12/8	1031 EXCHANGES IN RESORT TOWNS	19
12/9	ETHICS - CYCLE 6	43
12/9	2020 ACU	28
12/10	PIZZA & POLITICS	22
1/6	SOCIAL MEDIA BEST PRACTICES	TBD
1/7	ANNUAL MEMBERSHIP BREAKFAST	67



### MLS UPDATE

#### MESSAGE OF THE DAY:

- JANUARY WEBINARS - FREE LEARNING
- LOCKBOX VIOLATIONS & ACCESS WITHOUT PERMISSION
- INTERMITTENT EKEY ISSUES
- NEW YEAR'S DAY HOURS
- DORA FAQ LEVEL RED PUBLIC ORDER
- MARKETING A PROPERTY? NEW POLICY IMPLEMENTING MAY 1
- DECEMBER WEBINARS & ADDITIONAL LEARNING MATERIAL
- BREAKING NEWS FROM NATIONAL ASSOCIATION OF REALTORS
- NOVEMBER 2020 STATISTICS ARE AVAILABLE
- CHRISTMAS OFFICE HOURS
- SAR AND MLS BOARD ELECTION KICKOFF
- MLS NEW YEAR'S RESOLUTIONS



#### MLS VIOLATIONS:

- 34 NOTIFIED/CORRECTED
- 1 SYSTEM CORRECTED
- 3 REPORTED NOT VALID
- 13 LISTING CORRECTIONS



#### CLARITY RISK REMEDIATION:

- 0 ENTERED
- 0 DROPPED



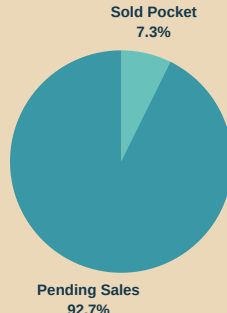
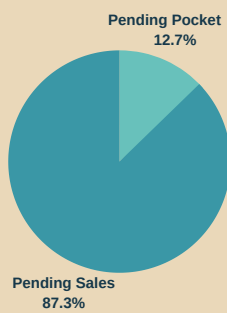
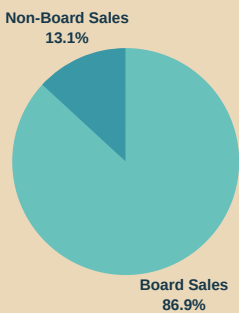
#### RETS FEEDS:

- 0 OLOS ADDED
- 6 OLOS DROPPED
- 271 OLOS TOTAL
- 0 TRESTLE IDX-RETS ADDED
- 10 TRESTLE IDX-RETS DROPPED
- 165 TRESTLE IDX-RETS TOTAL
- 1 TRESTLE IDX-WEBAPI ADDED
- 4 TRESTLE IDX-WEBAPI DROPPED
- 42 TRESTLE IDX - WEBAPI TOTAL
- 3 TRESTLE 3RD PARTY
- 0 TRESTLE VOW-RETS

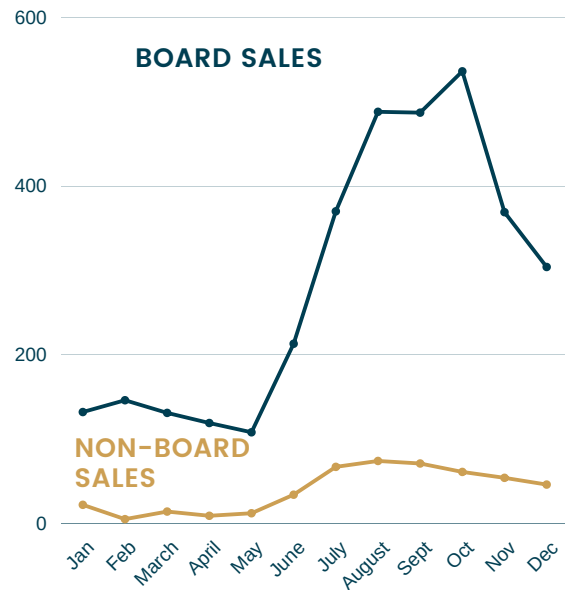


### MLS STATS

- 304 LISTING TRANSACTIONS
- 46 NON-BOARD SALES
- 304 PURCHASE TRANSACTIONS
- 82 PENDING POCKET LISTINGS
- 608 CROSS PROP TRANSACTIONS
- 24 SOLD POCKET LISTINGS



### TRANSACTIONS 2020



### POLITICAL

Jan. 7: INSTALLATION OF 2021 BOARD