



SAR SNAPSHOT

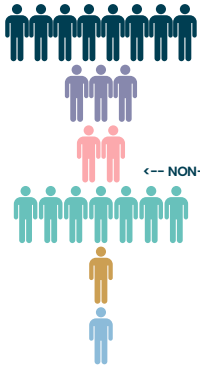
SUMMIT REALTORS® • MLS • BOARD OF DIRECTORS

MARCH 2021

NEW MEMBER APPLICATIONS

FEBRUARY 2021

22

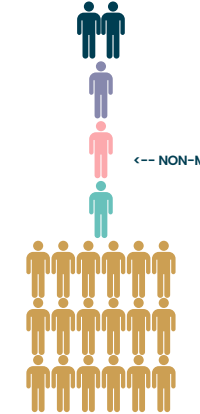


MEMBERSHIP	NAME	OFFICE	LOCATION
PRIMARY	ERICKSON, DANA	EXP REALTY, RESORT EXPERTS	FRISCO, CO
PRIMARY	RUCKER, CHARICE	OMNI REAL ESTATE	DILLON, CO
PRIMARY	COOKE, WINNIE	LIV SOTHEBY'S I.R	BRECKENRIDGE, CO
PRIMARY	DUNCAN, JENNA	COLORADO CRAFT BROKERS	DILLON, CO
PRIMARY	DALLOW, KENDALL	YOUR CASTLE	DENVER, CO
PRIMARY	FAZENDIN, JACQUELINE	KELLER WILLIAMS REALTY DOWNTOWN	DENVER, CO
PRIMARY	YOUNG, ERIN	COLORADO REAL ESTATE COMPANY	SILVERTHORNE, CO
PRIMARY	SZAFRANOWSKI, DOUGLAS	STREAMSIDE REAL ESTATE APPRAISALS	DENVER, CO
SECONDARY	SCHMID, WILLIAM	HOMESMART	GREENWOOD VILLAGE, CO
SECONDARY	THRALL, CYNTHIA	KELLER WILLIAMS MOUNTAIN PROPERTIES	AVON, CO
SECONDARY	SHULTZ, KELSEY	KELLER WILLIAMS REALTY DOWNTOWN	DENVER, CO
NML	TREPTAU, KATHERINE	CHRISTIE'S INTERNATIONAL RE CO LLC	BRECKENRIDGE, CO
NML	WISE, SAMANTHA	LIV SOTHEBY'S I.R.	BRECKENRIDGE, CO
MLS-ONLY	ZIGULICH, DANIEL	TRELORA REALTY	DENVER, CO
MLS-ONLY	BORITZKE, KRISTIN	USAJ REALTY	DENVER, CO
MLS-ONLY	CASINELLI, KRISTINA	USAJ REALTY	LAKEWOOD, CO
MLS-ONLY	NORRIS, STEVEN	EXP REALTY	ENGLEWOOD, CO
MLS-ONLY	DYKEMA, DEANNA	APPRAISAL DESIGN GROUP	PINE, CO
MLS-ONLY	PETIT, TAMMY	THE MERIDIAN GROUP	CASTLE ROCK, CO
MLS-ONLY	HOLLAND, JAYSON	LISTINGS.COM	GREENWOOD VILLAGE, CO
NON-PROFIT	MILLER, DAVID	KEYSTONE SCIENCE SCHOOL	KESYTON, CO
ASSESSOR	PHILLIPS, CRAIG	SUMMIT COUNTY ASSESSOR	BRECKENRIDGE, CO

MEMBER DROPS

FEBRUARY 2021

23



MEMBERSHIP	NAME	OFFICE	LOCATION
PRIMARY	CRANE, DAWN	DAWN CRANE	FRISCO, CO
PRIMARY	ROBERTS, JAMES	SLIFER SMITH & FRAMPTON	BRECKENRIDGE, CO
SECONDARY	NASSAR, ZACH	GOODACRE REALTY	DENVER, CO
NML	JOHNSON, CARRIE	DWELL SUMMIT	BRECKENRIDGE, CO
MLS-ONLY	HASENSTAB, GARRATT	MOUNTAIN LIFE REAL ESTATE	BRECKENRIDGE, CO
AFFILIATE	FRUMESS, STEVEN	ALPINE EDGE	BRECKENRIDGE, CO
AFFILIATE	REYNOLDS, DON	APEX MORTGAGE BROKERS	BRECKENRIDGE, CO
AFFILIATE	HOGAN, MARC	BHH PARTNERS	BRECKENRIDGE, CO
AFFILIATE	RICHMOND, LAUREN	BRECKENRIDGE MUSIC FESTIVAL	BRECKENRIDGE, CO
AFFILIATE	WIELAND, DIANE	COLORADO ROCKY MTN. RESORTS	FRISCO, CO
AFFILIATE	SMILEY, DAVID	COPY COPY	FRISCO, CO
AFFILIATE	GILCHRIST, JULIEANNE	CRESTWOOD HOMES	GEORGETOWN, CO
AFFILIATE	WOLFF, JADE	GREAT WESTERN LODGING	BRECKENRIDGE, CO
AFFILIATE	WILHELMS, JOHN	JOHN WILHELMS & ASSOCIATES	FRISCO, CO
AFFILIATE	HALF, RJ	MOUNTAIN MANAGEMENT	BRECKENRIDGE, CO
AFFILIATE	PASCH, KELLEY	OLD REPUBLIC HOME PROTECTION	SAN RAMON
AFFILIATE	WILSON, JOI	PLUMBING SYSTEMS INC.	EDWARDS, CO
AFFILIATE	KUBISZYN, ASHLEY	RIVER RIDGE RENTALS	BRECKENRIDGE, CO
AFFILIATE	REEBURGH, PETER	SUMMIT COVE PROPERTY MANAGEMENT	KEYSTONE, CO
AFFILIATE	BOYER, MEG	SUMMIT DAILY NEWS	FRISCO, CO
AFFILIATE	VLCEK, DANIEL	SUMMIT RETREATS	BRECKENRIDGE, CO
AFFILIATE	ANSEL, KYLE	VAIL HOME INSPECTIONS	AVON, CO
AFFILIATE	DEVAULT, DYAN	VERITAS FUNDING	LAKE OSWEGO, OR

NEW MEMBERS MONTHLY 2020/2021

PRIMARY & SECONDARY MEMBERS

TOTAL THROUGH LAST MONTH:

10/2020
17/2021

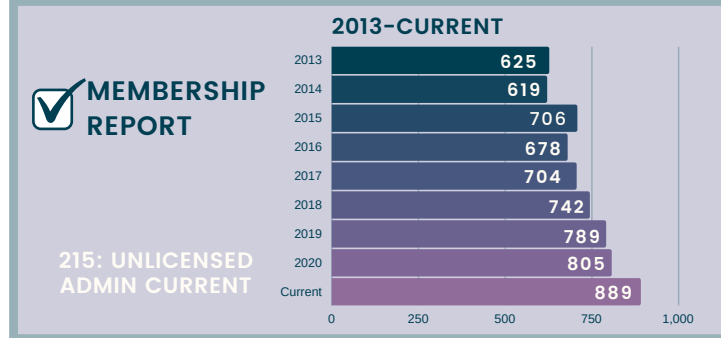
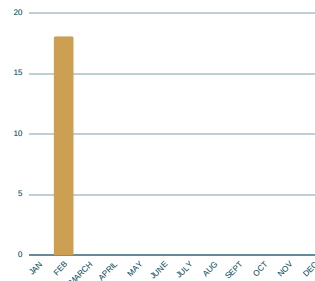
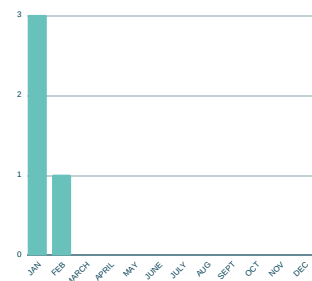
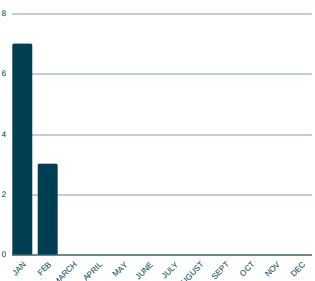


DROPS 2021

PRIMARY & SECONDARY MEMBERS

MLS ONLY

AFFILIATE MEMBERS

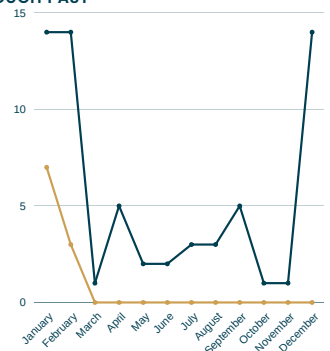


DROPS MONTHLY 2020/2021

PRIMARY & SECONDARY MEMBERS

TOTAL THROUGH PAST MONTH:

28/2020
10/2021





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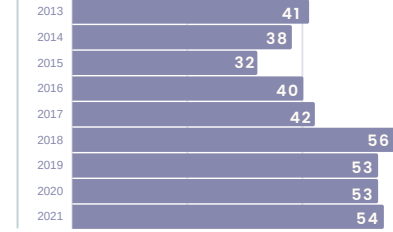
MARCH 2021

MEMBERS 2013-2021

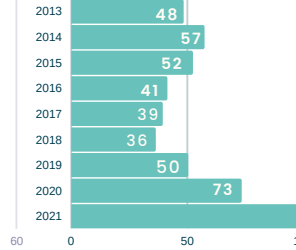
PRIMARY MEMBERS



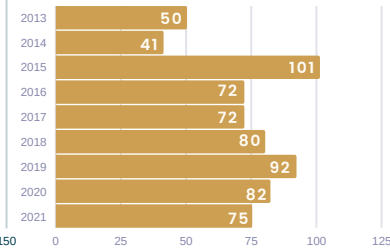
SECONDARY MEMBERS



MLS ONLY



AFFILIATE MEMBERS



EDUCATION & EVENTS

PAST

DATE	COURSE	ATTENDED
2/3	TOWN & COUNTY MANAGER FORUM	103
2/9	NEW MEMBER ORIENTATION	17
2/23	MATRIX BACK TO BASICS	23

UPCOMING

DATE	COURSE	REGISTERED
3/10	ANNUAL COMMISSION UPDATE	22
3/17	NEGOTIATIONS WITH JON GOODMAN	16
3/23	WHAT'S IT WORTH?	TBD
4/6	SUMMIT AREA FINANCE	3
4/7	ANNUAL COMMISSION UPDATE	TBD
4/14	WRITING WINNING OFFERS	13
5/4	NEW MEMBER ORIENTATION	15
6/1	SUMMIT AREA CONTRACTS	1
8/4	NEW MEMBER ORIENTATION	TBD



MLS UPDATE

MESSAGE OF THE DAY:

- ONEHOME: CORELOGIC MATRIX LEARNING LAB COMING SOON!
- MARKETING A PROPERTY? NEW CLEAR COOPERATION POLICY
- MARCH WEBINARS - FREE LEARNING
- LOCKBOX VIOLATIONS & ACCESS WITHOUT PERMISSION
- FEBRUARY WEBINARS - FREE LEARNING
- MLS NEW YEAR'S RESOLUTIONS
- DO YOU HAVE A BOOKMARK OR SHORTCUT CREATED FOR MATRIX & THE SSO?
- NOTEROUTER: PERSONALIZED COMMUNICATION COMING SOON!
- TODAY: MATRIX BACK TO BASICS WITH CORELOGIC



MLS VIOLATIONS:

- 61 NOTIFIED/CORRECTED
- 3 SYSTEM CORRECTED
- 12 REPORTED NOT VALID
- 10 LISTING CORRECTIONS



CLARITY RISK REMEDIATION:

- 8 ENTERED
- 5 DROPPED



RETS FEEDS:

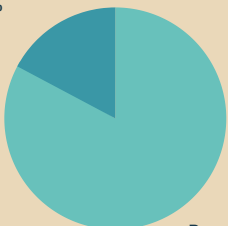
- 2 OLOS ADDED
- 8 OLOS DROPPED
- 270 OLOS TOTAL
- 7 TRESTLE IDX-RETS ADDED
- 2 TRESTLE IDX-RETS DROPPED
- 178 TRESTLE IDX-RETS TOTAL
- 3 TRESTLE IDX-WEBAPI ADDED
- 2 TRESTLE IDX-WEBAPI DROPPED
- 47 TRESTLE IDX - WEBAPI TOTAL
- 3 TRESTLE 3RD PARTY
- 0 TRESTLE VOW-RETS



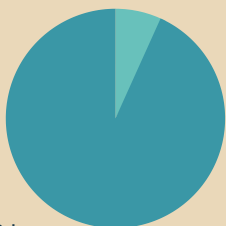
MLS STATS

- 221 LISTING TRANSACTIONS
- 221 PURCHASE TRANSACTIONS
- 442 CROSS PROP TRANSACTIONS
- 306 ACTIVATED LISTINGS
- 46 NON-BOARD SALES
- 120 PENDING POCKET LISTINGS
- 16 SOLD POCKET LISTINGS
- 330 PENDING THIS MONTH

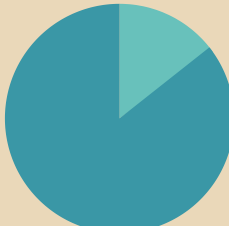
Non-Board Sales
17.2%



Sold Pocket
6.8%



Pending Pocket
14.4%



Board Sales
82.8%

Pending Sales
93.2%

Pending Sales
85.6%

TRANSACTIONS 2021

