



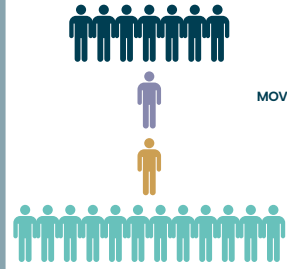
# SAR SNAPSHOT

SUMMIT REALTORS® • MLS • BOARD OF DIRECTORS

## AUGUST 2021

### NEW MEMBER APPLICATIONS

JULY 2021



21

MOVED UP FROM MLS-ONLY-->

REACTIVATING-->

MEMBERSHIP	NAME	OFFICE	LOCATION
● PRIMARY	GIONFRIDDO, ASHLEY	NELSON WALLEY REAL ESTATE	SILVERTHORNE, CO
● PRIMARY	MCKEEVER, CHRISTOPHER	SLIFER SMITH & FRAMPTON	FRISCO, CO
● PRIMARY	DICE, DAK	BRECKENRIDGE ASSOCIATES REAL ESTATE	BRECKENRIDGE, CO
● PRIMARY	CANALES, HARRY	COLDWELL BANKER MOUNTAIN PROPERTIES	FRISCO, CO
● PRIMARY	VIK, JENNIFER	RE/MAX PROPERTIES OF THE SUMMIT	FRISCO, CO
● PRIMARY	BRIGGS, KATHERINE	KELLER WILLIAMS TOP OF THE ROCKIES	FRISCO, CO
● PRIMARY	COTTON, KRISTIN	COLDWELL BANKER MOUNTAIN PROPERTIES	FRISCO, CO
● SECONDARY	HOPKINS, JOANNA	SLIFER SMITH & FRAMPTON	FRISCO, CO
● SECONDARY	DUBOIS, KAREN	THE CUTTING EDGE, REALTORS	COLORADO SPRINGS, CO
● AFFILIATE	PARRY, BARB	SUMMIT COUNTY LIBRARY FOUNDATION	FRISCO, CO
● MLS-ONLY	HICKS, AMBER	WEST + MAIN HOMES	LAKEWOOD, CO
● MLS-ONLY	WEIMER, BENJAMIN	MB LIBERTY ASSOCIATES	GREENWOOD VILLAGE, CO
● MLS-ONLY	GARCIA, JAMES	RE/MAX PROFESSIONALS	ENGLEWOOD, CO
● MLS-ONLY	WISNER, LANCE	REAL ESTATE VALUATION SERVICES	ENGLEWOOD, CO
● MLS-ONLY	RUCH, LAURA	KELLER WILLIAMS PREFERRED REALTY	WESTMINSTER, CO
● MLS-ONLY	VAN ORNUM, RYAN	KELLER WILLIAMS PARTNERS REALTY	COLORADO SPRINGS, CO
● MLS-ONLY	SEYMOUR, SHARON	FOUND IT LLC	LITTLETON, CO
● MLS-ONLY	STAUB, STACIE	WEST + MAIN HOMES	LAKEWOOD, CO
● MLS-ONLY	SANDUSKY, TIFFANY	BROKERS GUILD REAL ESTATE	DENVER, CO
● MLS-ONLY	PENCE, CALEB	BLACK CROWN REAL ESTATE	DENVER, CO
● MLS-ONLY	MILLER, KATHERYNE	KELLER WILLIAMS INTEGRITY REAL ESTATE LLC	DENVER, CO

### MEMBER DROPS

JULY 2021



3

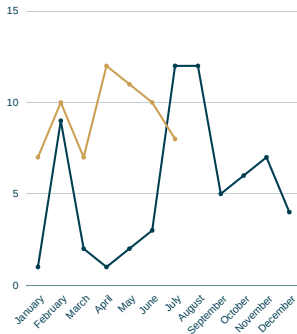
MEMBERSHIP	NAME	OFFICE	LOCATION
● PRIMARY	CLARKE, PETER	UNITED COUNTRY MTN BROKERS	BRECKENRIDGE, CO
● AFFILIATE	LAURENT, JACK	MOVEMENT MORTGAGE	GREENWOOD VILLAGE, CO
● MLS-ONLY	KEE, LYUBOV	REALTY KEE LLC	ARVADA, CO

### # NEW MEMBERS MONTHLY 2020/2021

#### PRIMARY & SECONDARY MEMBERS

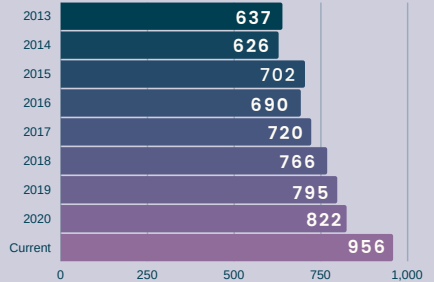
TOTAL THROUGH LAST MONTH:

30/2020  
65/2021



#### MEMBERSHIP REPORT

#### 2013-CURRENT



226: UNLICENSED ADMIN CURRENT

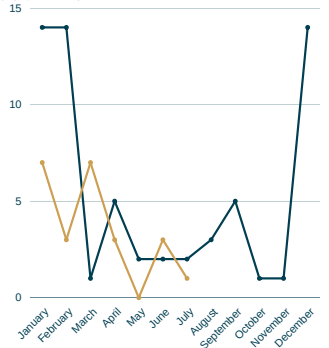
### # DROPS 2021

### # DROPS MONTHLY 2020/2021

#### PRIMARY & SECONDARY MEMBERS

TOTAL THROUGH PAST MONTH:

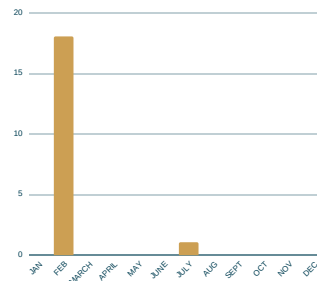
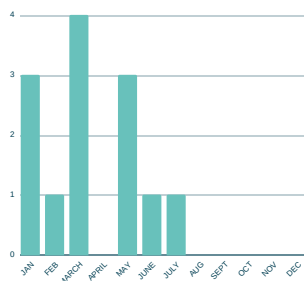
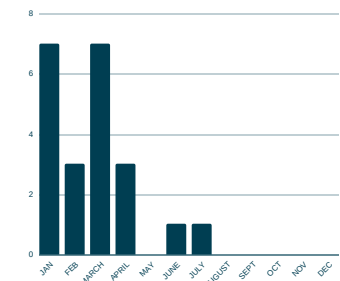
40/2020  
24/2021



#### PRIMARY & SECONDARY MEMBERS

#### MLS ONLY

#### AFFILIATE MEMBERS





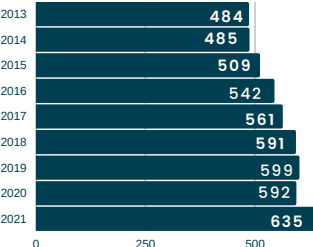
# SAR SNAPSHOT

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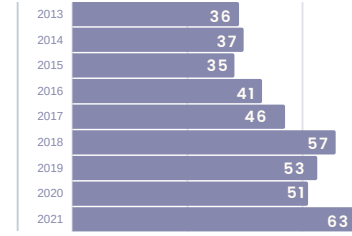
## AUGUST 2021

### # MEMBERS 2013-2021

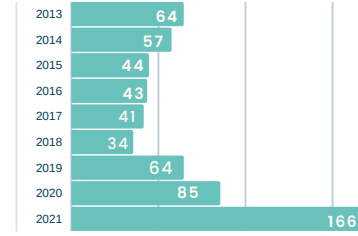
#### PRIMARY MEMBERS



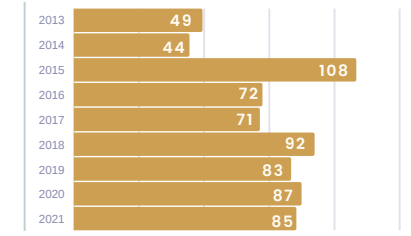
#### SECONDARY MEMBERS



#### MLS ONLY



#### AFFILIATE MEMBERS



### EDUCATION & EVENTS

PAST

DATE	COURSE	ATTENDED
7/28	CYCLE 6 CODE OF ETHICS	30
7/28	2021 ACU W/ CHARITY VERMEER	19
8/4	NEW MEMBER ORIENTATION	26
8/5	P&P TOWN HALL LOCAL'S HOUSING	43

NEXT EVENT



**FRIDAY, SEPTEMBER 3:**  
**Channel the Flannel**  
 {End of Summer Picnic}



UPCOMING

DATE	COURSE	REGISTERED
8/25	INTRODUCTION TO ONEHOME (AM & PM)	TBD
8/27	NEW MEMBER WELCOME OPEN HOUSE	2
9/1	TRAIL MAINTENANCE DAY	4
9/8	SUMMIT CO THEN & NOW	1
9/15	ETHICAL JEOPARDY WITH HOLLY MABERY	7
9/16	RESORT AND SECOND-HOME PROP SPECIALIST	6
9/21	BRADFORD: TAX REDUCTION STRATEGIES	TBD
9/29	SAR INDUSTRY PARTY	TBD
10/6	2021 ACU WITH BOB HOWE	1
10/25	10 THINGS FOR REALTORS WITH SCOTT PETERSON	TBD
12/8	NEW MEMBER ORIENTATION	TBD
12/15	CYCLE 6 COE W/ JON GOODMAN	TBD
12/15	2021 ACU W/ JON GOODMAN	TBD



### MLS UPDATE

#### MESSAGE OF THE DAY:

- CLEAR COOPERATION - AN IN DEPTH LOOK
- MARKETING A PROPERTY? NEW CLEAR COOPERATION POLICY
- FREE ONLINE LEARNING ON THE TOOLS TO BUILD YOUR BUSINESS!
- ONEHOME: CORELOGIC MATRIX LEARNING LAB COMING SOON!
- ACCURACY OF DATA IS IMPORTANT!
- INPUT/DISPLAY FIELD UPDATES ON THE MLS
- PRINT LISTING, TAX, AND HISTORY WITH ONE REPORT
- FREE ONLINE LEARNING ON THE TOOLS TO BUILD YOUR BUSINESS!
- IMPORTANT UPDATES TO THE SUMMIT MLS RULES & REGS AND THE LISTSERV RULES
- JUNE 2021 STATISTICS ARE AVAILABLE
- RAISING THE BAR ON: WIRE FRAUD
- RAISING THE BAR ON: ADA WEBSITE ACCESSIBILITY



#### MLS VIOLATIONS:

- 61 NOTIFIED/CORRECTED
- 5 SYSTEM CORRECTED
- 8 REPORTED NOT VALID
- 12 LISTING CORRECTIONS



#### CLARITY RISK REMEDIATION:

- 13 ENTERED
- 9 DROPPED



#### RETS FEEDS:

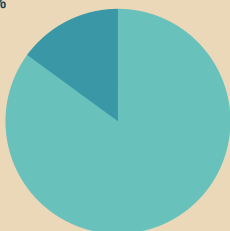
- 6 OLOS ADDED
- 0 OLOS DROPPED
- 278 OLOS TOTAL
- 9 TRESTLE IDX-RETS ADDED
- 3 TRESTLE IDX-RETS DROPPED
- 200 TRESTLE IDX-RETS TOTAL
- 1 TRESTLE IDX-WEBAPI ADDED
- 1 TRESTLE IDX-WEBAPI DROPPED
- 56 TRESTLE IDX - WEBAPI TOTAL
- 3 TRESTLE 3RD PARTY
- 0 TRESTLE VOW-RETS



### MLS STATS

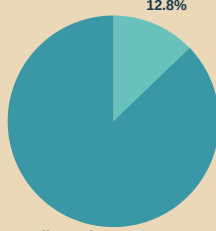
- 347 LISTING TRANSACTIONS
- 347 PURCHASE TRANSACTIONS
- 694 CROSS PROP TRANSACTIONS
- 460 ACTIVATED LISTINGS
- 61 NON-BOARD SALES
- 136 PENDING POCKET LISTINGS
- 51 SOLD POCKET LISTINGS
- 421 PENDING THIS MONTH

Non-Board Sales  
15%



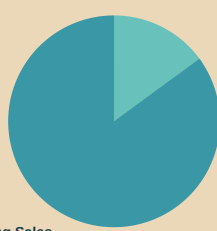
Board Sales  
85%

Sold Pocket  
12.8%



Pending Sales  
87.2%

Pending Pocket  
14.9%

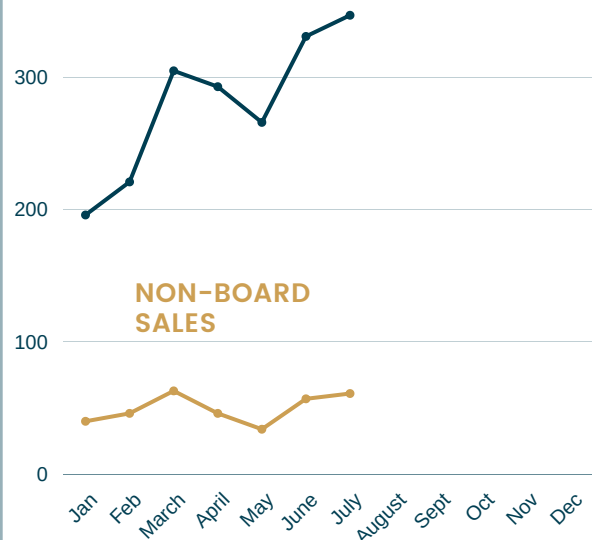


Pending Sales  
85.1%

### TRANSACTIONS 2021

400

#### BOARD SALES



#### NON-BOARD SALES

