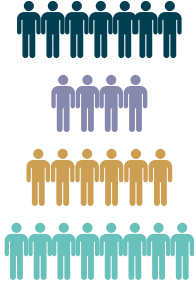


## JUNE 2021

### NEW MEMBER APPLICATIONS

MAY 2021

25



- MORTGAGE LENDER-->
- PAINTING-->
- PROPERTY MGMT-->
- PROPERTY MGMT (RENEWING)-->
- ROOFING-->

MEMBERSHIP	NAME	OFFICE	LOCATION
● PRIMARY	NEFF, MICHAEL	COLDWELL BANKER MOUNTAIN PROP	BRECKENRIDGE, CO
● PRIMARY	ROTHENBERG, BRYCE	COLORADO RE SUMMIT COUNTY	DILLON, CO
● PRIMARY	SCHALLER, DELPHINE	RE/MAX PROPERTIES OF THE SUMMIT	BRECKENRIDGE, CO
● PRIMARY	MEYER, JEFF	RE/MAX PROPERTIES OF THE SUMMIT	BRECKENRIDGE, CO
● PRIMARY	FOSTER, LUKE	RE/MAX PROPERTIES OF THE SUMMIT	FRISCO, CO
● PRIMARY	JOHNSON, PAIGE	RE/MAX PROPERTIES OF THE SUMMIT	BRECKENRIDGE, CO
● PRIMARY	HUGO, BRENDA	SLIFER SMITH & FRAMPTON REAL ESTATE	BRECKENRIDGE, CO
● SECONDARY	WEINSTEIN, BRET	BSW REAL ESTATE	DENVER, CO
● SECONDARY	HORNUNG, LANE	8Z REAL ESTATE	BOULDER, CO
● SECONDARY	CARTER, RYAN	8Z REAL ESTATE	BOULDER, CO
● SECONDARY	NEALON, SEAN	COMPASS	DENVER, CO
● AFFILIATE	ALEXANDER, SEAN	NEXA MORTGAGE, LLC	CHANDLER, AZ
● AFFILIATE	JOHNSON, DUSTIN	OLD WORLD PAINTING	BRECKENRIDGE, CO
● AFFILIATE	MCALDER, JULIE	5 DIAMOND LODGING, INC.	KEYSTONE, CO
● AFFILIATE	WITMER, MATT	GRAND WELCOME OF BRECK AND THE HIGH ROCKIES	BRECKENRIDGE, CO
● AFFILIATE	REEBURGH, PETER	SUMMIT COVE PROPERTY MANAGEMENT	KEYSTONE, CO
● AFFILIATE	RODRIGUEZ, TANYA	RED ROOFING LLC	FRISCO, CO
● MLS-ONLY	ROBERTS, ANDREW	CHRISTIE'S INTERNATIONAL RE ASPEN SNOWMASS	BRECKENRIDGE, CO
● MLS-ONLY	BEAUVAIS, KAREN	COLDWELL BANKER DISTINCTIVE PROPERTIES	VAIL, CO
● MLS-ONLY	HOWARTH, SUE	COMPASS	CARBONDALE, CO
● MLS-ONLY	MCDOWELL, RAMONA	EXCEL BROKERS	CENTENNIAL, CO
● MLS-ONLY	MCCARTHY, LENNON	KELLER WILLIAMS REALTY DOWNTOWN	DENVER, CO
● MLS-ONLY	BRUMLEVE, ERIN	KELLER WILLIAMS REALTY DOWNTOWN, LLC	DENVER, CO
● MLS-ONLY	THOMPSON, CARLA	MILEHIMODERN	DENVER, CO
● MLS-ONLY	NOVAK, DAVID	RE/MAX PROFESSIONALS	HIGHLANDS RANCH, CO

### MEMBER DROPS

MAY 2021

3



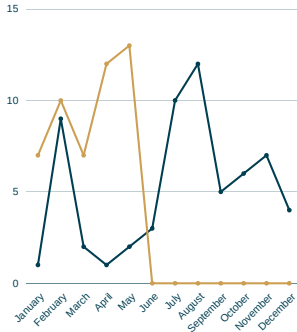
MEMBERSHIP	NAME	OFFICE	LOCATION
● MLS-ONLY	LINDAHL, RICHARD	COLORADO HOME REALTY	LITTLETON, CO
● MLS-ONLY	PENCE, RUSSEL	EXP REALTY, LLC	CENTENNIAL, CO
● MLS-ONLY	GOSSMAN, MARK	RESORT TOWN PROPERTIES	BRECKENRIDGE, CO

### # NEW MEMBERS MONTHLY 2020/2021

#### PRIMARY & SECONDARY MEMBERS

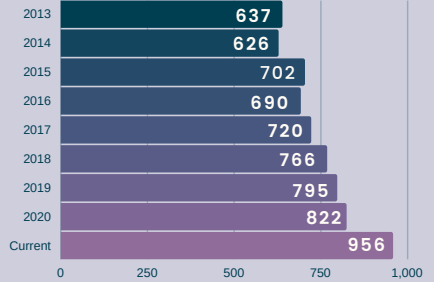
TOTAL THROUGH LAST MONTH:

15/2020  
47/2021



#### MEMBERSHIP REPORT

#### 2013-CURRENT



218: UNLICENSED ADMIN CURRENT

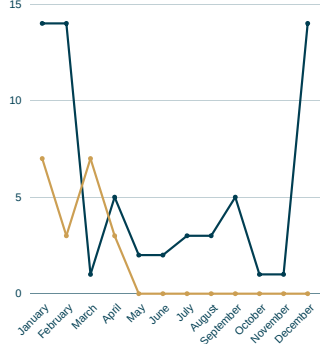
### # DROPS 2021

### # DROPS MONTHLY 2020/2021

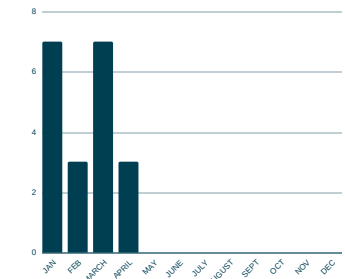
#### PRIMARY & SECONDARY MEMBERS

TOTAL THROUGH PAST MONTH:

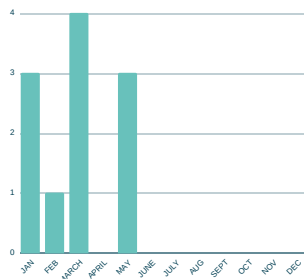
36/2020  
20/2021



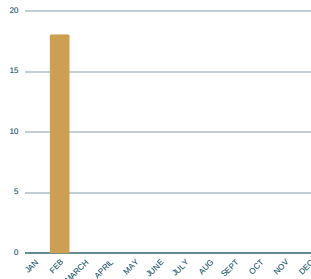
#### PRIMARY & SECONDARY MEMBERS



#### MLS ONLY



#### AFFILIATE MEMBERS





# SAR SNAPSHOT

SUMMIT REALTORS® • MLS • BOARD OF DIRECTORS

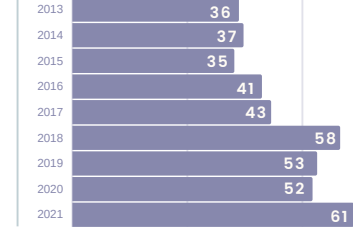
## JUNE 2021

### # MEMBERS 2013-2021

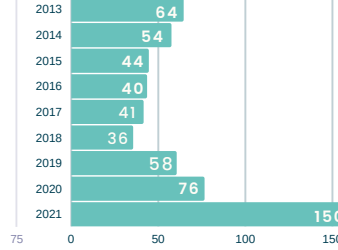
#### PRIMARY MEMBERS



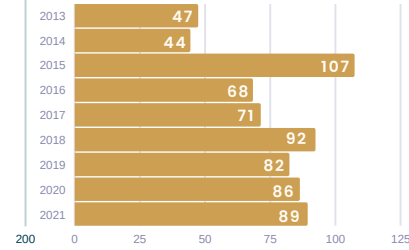
#### SECONDARY MEMBERS



#### MLS ONLY



#### AFFILIATE MEMBERS



### EDUCATION & EVENTS

PAST

DATE	COURSE	ATTENDED
6/1	SUMMIT AREA CONTRACTS	15
6/1	NAVIGATING NATURAL RESOURCES	9
6/3	THE FUTURE OF ENERGY CODES	8

UPCOMING

DATE	COURSE	REGISTERED
6/24	SUMMIT AREA WILDFIRE	4
7/28	CYCLE 6 CODE OF ETHICS	TBD
8/4	NEW MEMBER ORIENTATION	TBD
12/8	NEW MEMBER ORIENTATION	TBD



### MLS UPDATE

#### MESSAGE OF THE DAY:

- CLEAR COOPERATION - AN IN-DEPTH LOOK
- MARKETING A PROPERTY? NEW CLEAR COOPERATION POLICY
- RAISING THE BAR ON: MULTIPLE OFFERS
- RAISING THE BAR ON: REALTOR® VALUE
- THE SAR OFFICE IS CLOSED ON MONDAY, MAY 31ST
- RAISING THE BAR ON: SOLICITING EXPIRED LISTINGS
- MAY WEBINARS - FREE ONLINE LEARNING ON THE TOOLS TO BUILD YOUR BUSINESS!
- DO YOU HAVE A BOOKMARK OR SHORTCUT CREATED FOR MATRIX & THE SSO?
- SEARCH FOR PROPERTIES BASED ON THE SELL SCORE VALUE(S)



#### MLS VIOLATIONS:

- 67 NOTIFIED/CORRECTED
- 2 SYSTEM CORRECTED
- 7 REPORTED NOT VALID
- 10 LISTING CORRECTIONS



#### CLARITY RISK REMEDIATION:

- 6 ENTERED
- 7 DROPPED



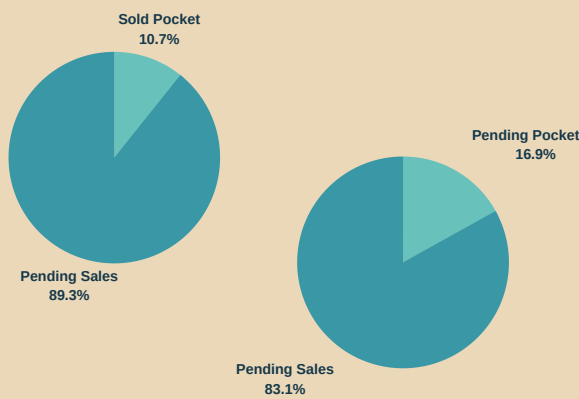
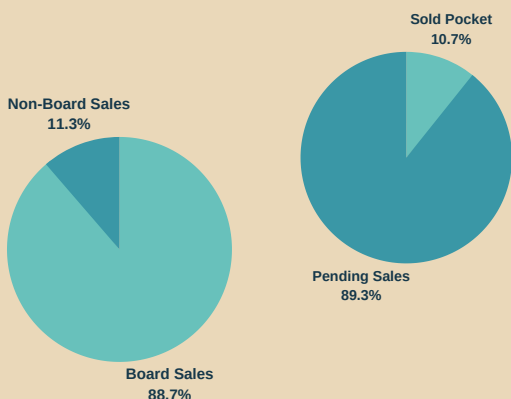
#### RETS FEEDS:

- 4 OLOS ADDED
- 2 OLOS DROPPED
- 274 OLOS TOTAL
- 8 TRESTLE IDX-RETS ADDED
- 2 TRESTLE IDX-RETS DROPPED
- 192 TRESTLE IDX-RETS TOTAL
- 1 TRESTLE IDX-WEBAPI ADDED
- 0 TRESTLE IDX-WEBAPI DROPPED
- 55 TRESTLE IDX - WEBAPI TOTAL
- 3 TRESTLE 3RD PARTY
- 0 TRESTLE VOW-RETS



### MLS STATS

- 266 LISTING TRANSACTIONS
- 266 PURCHASE TRANSACTIONS
- 532 CROSS PROP TRANSACTIONS
- 417 ACTIVATED LISTINGS
- 34 NON-BOARD SALES
- 159 PENDING POCKET LISTINGS
- 32 SOLD POCKET LISTINGS
- 379 PENDING THIS MONTH



### TRANSACTIONS 2021

