

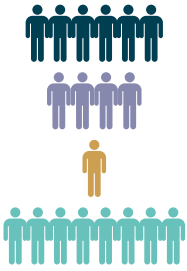


SAR SNAPSHOT

SUMMIT REALTORS® • MLS • BOARD OF DIRECTORS

OCTOBER 2021

SEPTEMBER 2021 NEW MEMBER APPLICATIONS



19

MOVING FROM PRIMARY-->

OUT-OF-STATE-->

MEMBERSHIP	NAME	OFFICE	LOCATION
PRIMARY	MORGAN STORCH	COLDWELL BANKER DISTINCTIVE PROPERTIES	SILVERTHORNE, CO
PRIMARY	DAVID LEFFLER	COLORADO PREMIER RESORT PROPERTIES	BRECKENRIDGE, CO
PRIMARY	ISABELLA LENISA	COMPASS REAL ESTATE	BRECKENRIDGE, CO
PRIMARY	ZACHARY FELDMAN	KELLER WILLIAMS TOP OF THE ROCKIES	FRISCO, CO
PRIMARY	LISA ROGERS	RE/MAX PROPERTIES OF THE SUMMIT	FRISCO, CO
PRIMARY	RYAN WHITENECK	NEST SEEKERS COLORADO LLC	BRECKENRIDGE, CO
SECONDARY	ADRIENNE WILSON	FORTUNATO PROPERTIES	BRECKENRIDGE, CO
SECONDARY	STEPHEN BERNAUER	REDFIN CORPORATION	DENVER, CO
SECONDARY	MATTHEW HENDRICKS	ZILLOW, INC	CENTENNIAL, CO
SECONDARY	CHUCK ROBERTS	KELLER WILLIAMS TOP OF THE ROCKIES	FRISCO, CO
AFFILIATE	SUSAN CLINE	ACADEMY MORTGAGE	SILVERTHORNE, CO
MLS-ONLY	KATERINA VETESKOVA	COMPASS COLORADO REALTY, LLC	DENVER, CO
MLS-ONLY	MATT ROSENFELD	COMPASS COLORADO REALTY, LLC	DENVER, CO
MLS-ONLY	CHRISTOPHER GIBSON	KELLER WILLIAMS INTEGRITY REAL ESTATE LLC	DENVER, CO
MLS-ONLY	LAURA FRITZ	KELLER WILLIAMS REALTY DOWNTOWN LLC	DENVER, CO
MLS-ONLY	SOPHIA BYERS	RE/MAX PROFESSIONALS	ELIZABETH, CO
MLS-ONLY	LISA SWANSON	SIDE, INC.	SAN FRANCISCO, CA
MLS-ONLY	EMILY LONBORG	THE STELLER GROUP	CENTENNIAL, CO
MLS-ONLY	MICHELLE MOELLER	YOUR CASTLE REAL ESTATE	DENVER, CO

SEPTEMBER 2021 MEMBER DROPS



4

MEMBERSHIP	NAME	OFFICE	LOCATION
PRIMARY	DAVE OWENS	YOUR MOUNTAIN HOME, INC	FRISCO, CO
PRIMARY	PATRICIA WALKER	JOVAN, INC	BRECKENRIDGE, CO
MLS-ONLY	KEN DESHAIES	HOME DELIVERY REAL ESTATE, INC.	DENVER, CO
MLS-ONLY	MARTIN CRUZ	VENTERRA REAL ESTATE	KATY, TX

NEW MEMBERS MONTHLY 2020/2021

PRIMARY & SECONDARY MEMBERS

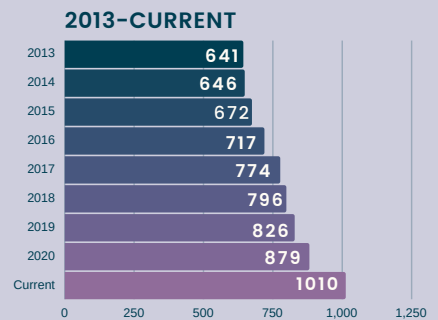
TOTAL THROUGH LAST MONTH:

47/2020
85/2021



MEMBERSHIP REPORT

226: UNLICENSED
ADMIN CURRENT



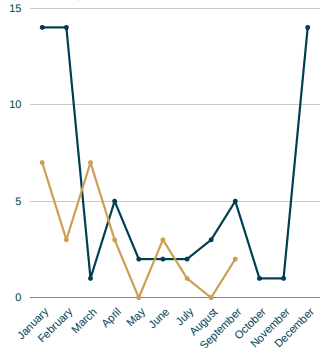
DROPS 2021

DROPS MONTHLY 2020/2021

PRIMARY & SECONDARY MEMBERS

TOTAL THROUGH PAST MONTH:

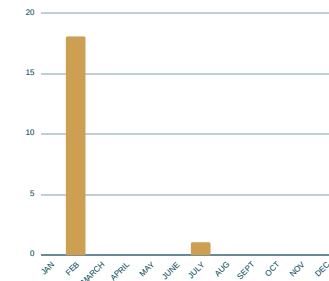
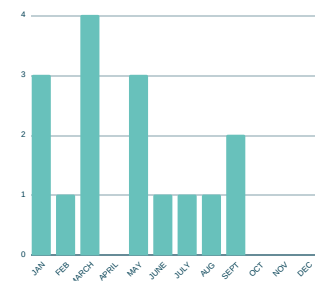
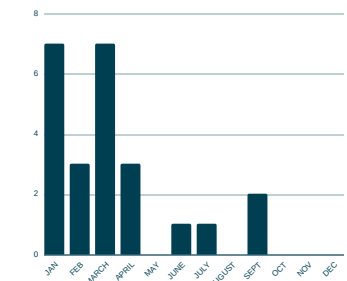
48/2020
26/2021



PRIMARY & SECONDARY MEMBERS

MLS ONLY

AFFILIATE MEMBERS





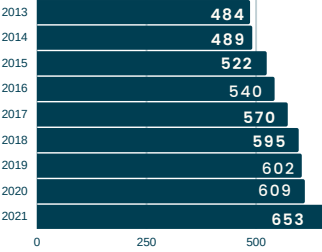
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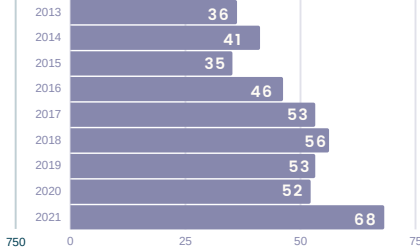
OCTOBER 2021

MEMBERS 2013-2021

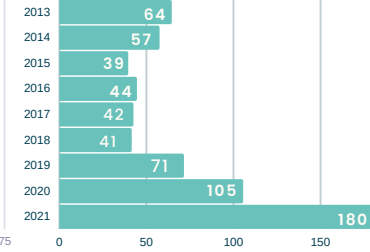
PRIMARY MEMBERS



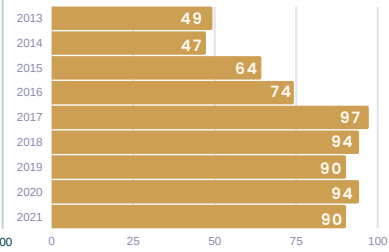
SECONDARY MEMBERS



MLS ONLY



AFFILIATE MEMBERS



EDUCATION & EVENTS

PAST

DATE	COURSE	ATTENDED
9/1	TRAIL MAINTENANCE DAY	12
9/3	CHANNEL THE FLANNEL	92
9/8	SUMMIT CO THEN & NOW	22
9/15	ETHICAL JEOPARDY WITH HOLLY MABERY	39
9/16	RESORT AND SECOND-HOME PROP SPECIALIST	25
9/21	BRADFORD: TAX REDUCTION STRATEGIES	TBD
9/29	SAR INDUSTRY PARTY - TRADESHOW	81
9/29	SAR INDUSTRY PARTY - CLASS	56
9/29	SAR INDUSTRY PARTY - HH	63

UPCOMING

DATE	COURSE	REGISTERED
10/6	2021 ACU WITH BOB HOWE	13
10/6	NATIONAL FLOOD INSURANCE PROGRAM	4
10/7	SUMMIT AREA CONTRACTS	17
10/7	WATER WITH ZAC GREY	12
10/25	10 THINGS FOR REALTORS WITH SCOTT PETERSON	11
12/8	NEW MEMBER ORIENTATION	14
12/15	CYCLE 6 COE W/ JON GOODMAN	14
12/15	2021 ACU W/ JON GOODMAN	3



MLS UPDATE

MESSAGE OF THE DAY:

- CLEAR COOPERATION - AN IN DEPTH LOOK
- MARKETING A PROPERTY? NEW CLEAR COOPERATION POLICY
- BUILD YOUR BUSINESS WITH THESE RESOURCES
- PHOTO SPOTLIGHT
- HOW TO SET UP YOUR AGENT NOTIFICATIONS
- THE SAR MEMBERS-ONLY INDUSTRY PARTY IS ON 9/29!
- TOOLS TO BUILD YOUR BUSINESS!
- ONEHOME **LAST REPORT OF THE WEEKEND**
- ONEHOME IS BACK!!!
- ONEHOME™ IS NOW AVAILABLE - LAST CHANCE FOR TRAINING CLASSES!
- SAR OFFICE CLOSED ON MONDAY, SEPTEMBER 6



MLS VIOLATIONS:

- 57 NOTIFIED/CORRECTED
- 5 SYSTEM CORRECTED
- 13 REPORTED NOT VALID
- 4 LISTING CORRECTIONS



CLARITY RISK REMEDIATION:

- 17 ENTERED
- 14 DROPPED



RETS FEEDS:

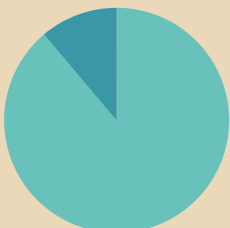
- 1 OLOS ADDED
- 0 OLOS DROPPED
- 281 OLOS TOTAL
- 6 TRESTLE IDX-RETS ADDED
- 0 TRESTLE IDX-RETS DROPPED
- 208 TRESTLE IDX-RETS TOTAL
- 2 TRESTLE IDX-WEBAPI ADDED
- 1 TRESTLE IDX-WEBAPI DROPPED
- 58 TRESTLE IDX - WEBAPI TOTAL
- 3 TRESTLE 3RD PARTY
- 0 TRESTLE VOW-RETS



MLS STATS

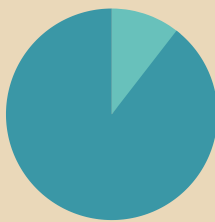
- 367 LISTING TRANSACTIONS
- 367 PURCHASE TRANSACTIONS
- 734 CROSS PROP TRANSACTIONS
- 395 ACTIVATED LISTINGS
- 46 NON-BOARD SALES
- 151 PENDING POCKET LISTINGS
- 43 SOLD POCKET LISTINGS
- 453 PENDING THIS MONTH

Non-Board Sales
11.1%



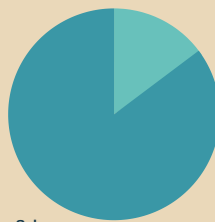
Board Sales
88.9%

Sold Pocket
10.5%



Pending Sales
89.5%

Pending Pocket
14.7%



Pending Sales
85.3%

TRANSACTIONS 2021

