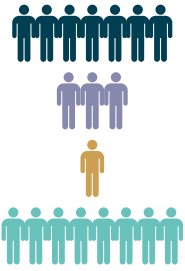


## SEPTEMBER 2021

### NEW MEMBER APPLICATIONS

AUGUST 2021



19

MEMBERSHIP	NAME	OFFICE	LOCATION
● PRIMARY	TAMMY COPELAND	JEFFERSON REAL ESTATE	JEFFERSON, CO
● PRIMARY	TRAVIS TAYLOR	LIV SOTHEBY'S I.R.	BRECKENRIDGE, CO
● PRIMARY	MEGAN VIERING	POSTCARD LIVING, LLC	SILVERTHORNE, CO
● PRIMARY	SIERRA KELLEY	RE/MAX - PROPERTIES OF THE SUMMIT	BRECKENRIDGE, CO
● PRIMARY	ZEPHYR WAZALLANN	RE/MAX - PROPERTIES OF THE SUMMIT	BRECKENRIDGE, CO
● PRIMARY	ASHLEY KOLIBAS	SLIFER SMITH & FRAMPTON REAL ESTATE	BRECKENRIDGE, CO
● PRIMARY	MARY DWORAK	SLIFER SMITH & FRAMPTON REAL ESTATE	BRECKENRIDGE, CO
● SECONDARY	SHELLY VINCENT	EXP REALTY, LLC	ENGLEWOOD, CO
● SECONDARY	TIM THEIN	LIV SOTHEBY'S I.R.	GREENWOOD VILLAGE, CO
● SECONDARY	VICTORIA ROBICHAUX	LIV SOTHEBY'S I.R.	DILLON, CO
● AFFILIATE	CHRIS LEDGER	HIGH ROCKIES HOME INSPECTION	BUENA VISTA, CO
● MLS-ONLY	JENNIFER ATKINSON	CORCORAN PERRY & CO	DENVER, CO
● MLS-ONLY	RYAN DELEON	HOMELAB, LLC	DENVER, CO
● MLS-ONLY	KATHERYN SYLVIS	KELLER WILLIAMS PREFERRED REALTY	WESTMINSTER, CO
● MLS-ONLY	BRANDON DONAHUE	MILEHIMODERN	DENVER, CO
● MLS-ONLY	JUDITH POTTLE	RE/MAX PROFESSIONALS	LAKEWOOD, CO
● MLS-ONLY	DANNY CRUZ	VENTERRA REAL ESTATE	COLORADO SPRINGS, CO
● MLS-ONLY	MICHAEL TRUJILLO	VOLANTE REALTY	DENVER, CO
● MLS-ONLY	PAULETTE TUPPER	YOUR CASTLE REAL ESTATE	DENVER, CO

### MEMBER DROPS

AUGUST 2021



1

MEMBERSHIP	NAME	OFFICE	LOCATION
● MLS-ONLY	JESSICA ECKHART	EXP REALTY, LLC	ENGLEWOOD, CO

### # NEW MEMBERS MONTHLY 2020/2021

#### PRIMARY & SECONDARY MEMBERS

TOTAL THROUGH LAST MONTH:

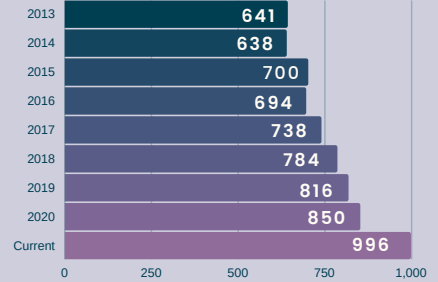
42/2020  
75/2021



#### MEMBERSHIP REPORT

227: UNLICENSED ADMIN CURRENT

#### 2013-CURRENT



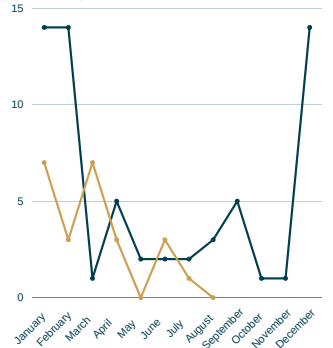
### # DROPS 2021

### # DROPS MONTHLY 2020/2021

#### PRIMARY & SECONDARY MEMBERS

TOTAL THROUGH PAST MONTH:

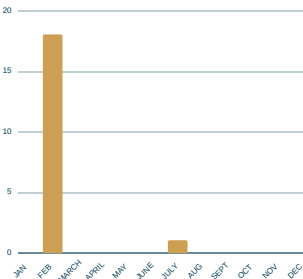
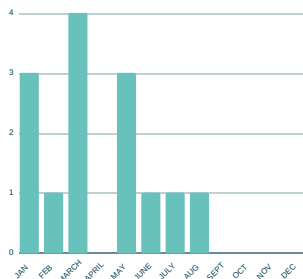
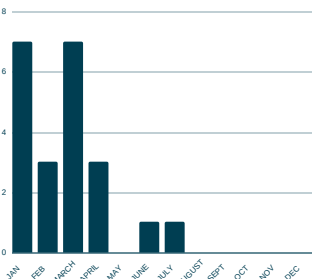
43/2020  
24/2021



#### PRIMARY & SECONDARY MEMBERS

#### MLS ONLY

#### AFFILIATE MEMBERS





# SAR SNAPSHOT

SUMMIT REALTORS® • MLS • BOARD OF DIRECTORS

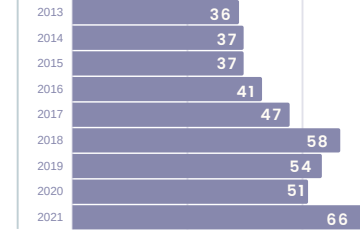
## SEPTEMBER 2021

### # MEMBERS 2013-2021

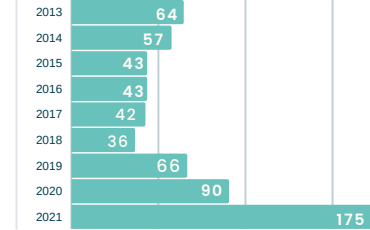
#### PRIMARY MEMBERS



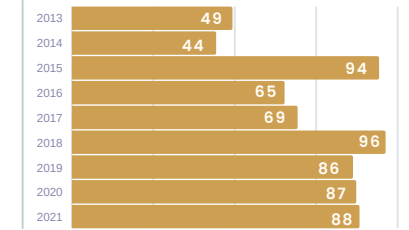
#### SECONDARY MEMBERS



#### MLS ONLY



#### AFFILIATE MEMBERS



### EDUCATION & EVENTS

PAST

DATE	COURSE	ATTENDED
8/25	INTRODUCTION TO ONEHOME (3 VIRTUAL CLASSES)	86
8/27	NEW MEMBER WELCOME OPEN HOUSE	15
8/28	HABITAT BUILD DAY	4
9/1	TRAIL MAINTENANCE DAY	12
9/3	CHANNEL THE FLANNEL	92
9/8	SUMMIT CO THEN & NOW	22

NEXT EVENT

**WEDS, SEPTEMBER 29**  
**SAR Industry Party!**  
 (At Copper Mountain Conference Center)



UPCOMING

DATE	COURSE	REGISTERED
9/15	ETHICAL JEOPARDY WITH HOLLY MABERY	32
9/16	RESORT AND SECOND-HOME PROP SPECIALIST	20
9/21	BRADFORD: TAX REDUCTION STRATEGIES	TBD
9/29	SAR INDUSTRY PARTY	20, 16, 18
10/6	2021 ACU WITH BOB HOWE	4
10/7	SUMMIT AREA CONTRACTS AND WATER	7
10/25	10 THINGS FOR REALTORS WITH SCOTT PETERSON	TBD
12/8	NEW MEMBER ORIENTATION	9
12/15	CYCLE 6 COE W/ JON GOODMAN	5
12/15	2021 ACU W/ JON GOODMAN	2

### MLS UPDATE

#### MESSAGE OF THE DAY:

- CLEAR COOPERATION - AN IN-DEPTH LOOK
- MARKETING A PROPERTY? NEW CLEAR COOPERATION POLICY
- HOW TO SET UP YOUR AGENT NOTIFICATIONS
- ONEHOME™ IS NOW AVAILABLE - LAST CHANCE FOR TRAINING CLASSES!
- ARE YOU READY FOR ONEHOME™?
- SHOWINGTIME NEW FEATURE
- ENHANCE YOUR EDUCATION AND MARKETING WITH THE LEARNING LAB
- JULY 2021 STATISTICS ARE AVAILABLE
- FREE ONLINE LEARNING ON THE TOOLS TO BUILD YOUR BUSINESS!
- ONEHOME WEBINAR TODAY!!
- ONEHOME: CORELOGIC MATRIX LEARNING LAB COMING SOON!
- ACCURACY OF DATA IS IMPORTANT!
- INPUT/DISPLAY FIELD UPDATES ON THE MLS



#### MLS VIOLATIONS:

- 49 NOTIFIED/CORRECTED
- 11 SYSTEM CORRECTED
- 15 REPORTED NOT VALID
- 16 LISTING CORRECTIONS



#### CLARITY RISK REMEDIATION:

- 7 ENTERED
- 6 DROPPED

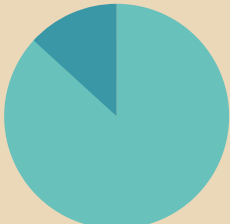
#### RETS FEEDS:

- 4 OLOS ADDED
- 2 OLOS DROPPED
- 280 OLOS TOTAL
- 5 TRESTLE IDX-RETS ADDED
- 4 TRESTLE IDX-RETS DROPPED
- 202 TRESTLE IDX-RETS TOTAL
- 2 TRESTLE IDX-WEBAPI ADDED
- 0 TRESTLE IDX-WEBAPI DROPPED
- 58 TRESTLE IDX - WEBAPI TOTAL
- 3 TRESTLE 3RD PARTY
- 0 TRESTLE VOW-RETS

### MLS STATS

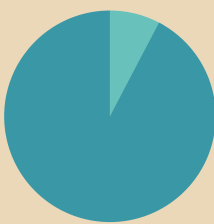
- 348 LISTING TRANSACTIONS
- 348 PURCHASE TRANSACTIONS
- 696 CROSS PROP TRANSACTIONS
- 425 ACTIVATED LISTINGS
- 53 NON-BOARD SALES
- 148 PENDING POCKET LISTINGS
- 29 SOLD POCKET LISTINGS
- 503 PENDING THIS MONTH

Non-Board Sales  
13.2%



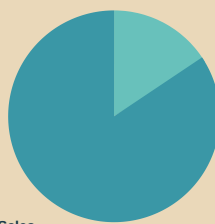
Board Sales  
86.8%

Sold Pocket  
7.7%



Pending Sales  
92.3%

Pending Pocket  
15.6%



Pending Sales  
84.4%

### TRANSACTIONS 2021

